



Eastern Contractors  
Association, Inc.



Northeastern Subcontractors  
Association



The Associated General Contractors  
of New York State

## **SUPERVISORY TRAINING PROGRAM**

### **STP UNIT #10**

### **“GENERAL AND SPECIALTY CONTRACTOR DYNAMICS”**

- DATE:** Thursdays, February 11, 18, 25, March 4, and 11, 2010
- TIME:** 6:00 - 8:00 p.m.
- PLACE:** Building Industry Center, 6 Airline Drive, Albany, NY
- COST:** \$115 per person for C.I.A.P. contributing employers  
\$180 per person for Members of ECA, AGC of NYS, or NESCA  
(non-CIAP contributing employers)  
\$230 per person for Non-Members (non-CIAP contributing employers)

**\* PAYABLE TO EASTERN CONTRACTORS ASSOCIATION, INC. \***  
***PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS***

Over the years, ECA has developed one of the most successful Supervisory Training Programs (STP) in the country...over one-hundred Superintendent Courses since the inception of the program some twenty plus years ago, training over 3,000 local supervisors, trades people, and office personnel.

**Unit #10, General and Specialty Contractor Dynamics** will cover: Construction Systems; Contractual Relationships; Value and Impact of Specialty Contractor; Importance of Open Communication; Prints and Specifications; Time Management; Productivity Goals; and Project Closeout.

- ❖ General and Specialty Contractor Dynamics is for Superintendents and foremen, People who aspire to become superintendents and foremen, estimators, project managers, supervisors who work for subcontractors, safety directors, field engineers, expeditors, and training directors.

If you have any employees who may be interested or if you would like additional information on the STP, please call or e-mail Laura Regan at ECA (518-869-0961 or [lauras@ecainc.org](mailto:lauras@ecainc.org)). The Program has been developed by the Associated General Contractors of America. More than 200,000 individuals have participated in STP courses nationally. It was developed by contractors for contractors. Give it a look if you haven't already done so!

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6 Airline Drive ❖ Albany, New York 12205

ECA: 518-869-0961

NESCA: 518-869-9800

AGC of NYS: 518-456-1134

# REGISTRATION FORM

## STP UNIT #10

### “GENERAL AND SPECIALTY CONTRACTOR DYNAMICS”

Thursdays, February 11, 18, 25, March 4, and 11, 2010- 6:00 - 8:00 p.m.

Building Industry Center

Check  ✓  
one box

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

\$115 per person - C.I.A.P. contributing Employers

\$180 per person - Members of ECA, AGC of NYS, or NESCA  
(non-CIAP contributing employers)

\$230 per person - Non-members (non-CIAP contributing employers)

***PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS***

**(REGISTRATION FORM SHOULD BE DUPLICATED FOR EACH INDIVIDUAL ATTENDEE)**

Name \_\_\_\_\_

Home Address \_\_\_\_\_

(City)

(State)

(Zip Code)

Home Phone \_\_\_\_\_ Email \_\_\_\_\_

Employer Name \_\_\_\_\_

Address \_\_\_\_\_

(City)

(State)

(Zip Code)

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Membership Affiliation (please circle all that apply)

ECA

AGC of NYS

NESCA

NON-MEMBER

UNION

If you circled union affiliation, please list name of union sponsoring: \_\_\_\_\_

**Enclose check payable to ECA and Mail to:**

Eastern Contractors Association, Inc.  
6 Airline Drive, Albany, New York 12205  
Fax No. 518/869-2378

**PAYMENT MUST BE RECEIVED PRIOR TO  
ATTENDING THE FIRST CLASS**

**NO REFUNDS FOR CANCELLATIONS MADE AFTER  
12:00 NOON, FEBRUARY 9, 2010**