

CAUTION:
CONTRACTORS
SUCCESSING AHEAD



Membership in the Associated General Contractors of NYS is more than just an affiliation with the leading construction association in New York State.



Associated General Contractors of New York State, LLC
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www.agcnys.org

**Join
TODAY!**



The Associated
General Contractors
of New York State
is the leading construction
trade association in
New York State.

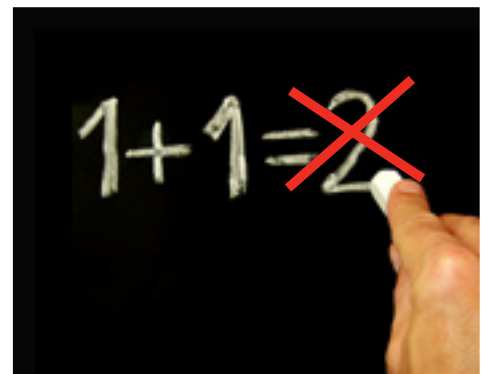
AGC NYS New Math:

When does $1 + 1 = 3$?

When you combine an outstanding building association with an outstanding heavy/highway association, the sum of the equation is one outstanding construction association. Beginning in January 2009, the GBC (building chapter of AGC of America) and NYS Chapter, AGC (highway chapter of AGC of America) officially merged into one association: AGC NYS.

Today, AGC NYS represents about 250 general contractors and construction managers throughout New York State. They are small and large (many on ENR's Top 400 list), dispersed throughout New York, active in public and private markets, building and transportation, and are of all labor relations types. In addition, we have about 85 Subcontractor Members and 300 Associate Members in the fields of law, insurance, bonding, financial services, consulting, and materials and equipment supply.

The membership has one thing in common: **QUALITY**. AGC NYS comprises quality contractors providing competitive quality products to public and private owners in New York State. AGC NYS continues to provide substantive and timely services and programs in the same fashion. The continuing support of our membership, even in troubled economic times, reinforces the importance of the association's mission.

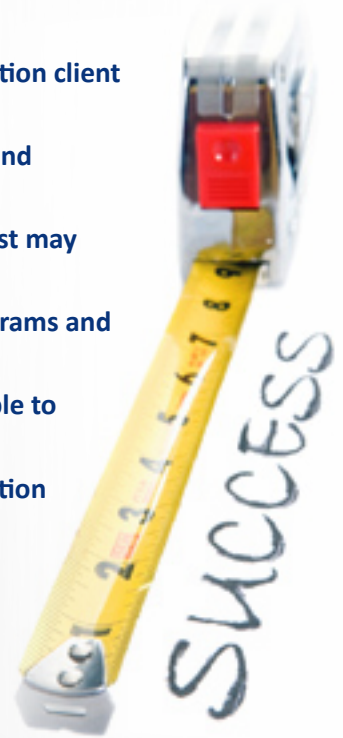


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AGC NYS's Goals and Objectives

- To further the best interest of the public, the construction industry and the construction client by promoting excellence and high standards of skill, integrity and responsibility;
- To stimulate and maintain a free enterprise system through a competitive industry and equitable and reasonable relationships between construction team members;
- To be an advocate and voice for the membership and industry wherever their interest may appear;
- To provide the membership with management and technological tools through programs and services that will help them better conduct their businesses;
- To promote the development, recruitment and retention of the highest quality people to serve the construction industry;
- To promote general contractors as knowledgeable, skilled and experienced construction professionals;
- To promote the concept that higher quality projects can be built in more timely fashion at lower cost when directed and coordinated by the general contractor having responsibility for the results of the entire project; and
- To promote the contribution of the general contractor and the construction industry to the public's roads, schools, hospitals and all critical infrastructure.



This list of objectives is meant to underline the AGC NYS member as the risk-taking professional leader of the construction team for the client, regardless of the type of project delivery method utilized. Today, our advocacy, education and safety programs continue to strive to fulfill those objectives.

Testimonials

Mark Galasso, Lancaster Development, Inc.:

“Understanding that true strength is achieved through teamwork, Lancaster Development has been an active member of AGC NYS for three generations. Together, we are able to address the difficult and ever increasing number of issues that challenge our industry. In addition to the collective successes achieved by the Association, our participation enables us to proactively adapt to an ever more complex business climate.”



Mark Breslin, Turner Construction:

“Since the beginning, Turner has recognized the pivotal role played by the GBC in the construction industry. Now, in the face of economic and labor challenges, AGC NYS provides an association that continues to improve industry relations throughout New York State by providing world-class training programs and facilitating partnerships between private and public entities.”





The Associated General Contractors of America

is the leading construction trade association in the country.

Located in the metropolitan Washington DC area, the Associated General Contractors of America (AGCA) is the leading national construction trade association representing all facets of commercial construction for both public and private entities including building, heavy, highway, and municipal projects. AGCA and its nationwide network of chapters are recognized as the leaders in defining and advocating for the construction industry for nearly a century.

AGCA works diligently to advance the industry and improve contractors' day-to-day operability by:

- Representing contractors' policy agenda on Capitol Hill and within the federal agencies. The association's chief economist is the industry's leading construction economic expert, offering analysis and outlook on the latest industry data.
- Providing dynamic education offerings including safety training, supervisory training, estimating academies, and a vast array of online courses and audio conferences on the latest industry issues.
- Working collaboratively with its chapters nationwide to deliver the best marketing, communications, membership, products, services and resources to meet member needs.

AGCA serves our nation's construction professionals by promoting the skill, integrity and responsibility of those who build America.

AGCA is the largest and oldest national construction trade association in the United States. Operating in partnership with its nationwide network of Chapters, AGCA provides a full range of services satisfying the needs and concerns of its members, thereby improving the quality of construction and protecting the public interest.



A full-service national trade association with a nationwide network of exceptional chapters, AGCA represents more than 32,000 leading firms in the industry, including general contractors, specialty contractors and service providers and suppliers. AGCA members play a powerful role in sustaining economic growth, in addition to producing construction projects that add to productivity and the nation's quality of life. AGCA is truly the "voice and choice" of the construction industry.

AGC NYS's Programs and Services

Membership in AGC NYS is more than just affiliation with the leading construction association in New York State.

AGC NYS brings you the industry's best and most complete array of programs and services, designed to provide a profitable return on your investment. Here are a few reasons why New York contractors rely on AGC NYS as their business partner.

Governance, Meetings & Committees

AGC NYS is committed to improving the construction industry through its programs and services, and is guided by a Board of Directors that gives guidance and direction toward the association's goals. Statewide and regional membership meetings are held regularly. AGC NYS and AGCA have a host of committees made up of contractors and their associates, focusing on the many issues facing the contractor and the industry.

Government and Legislative Relations

AGC NYS is the voice of the construction industry in New York State. In addition to its two staff lobbyists, AGC NYS employs two Albany-based lobbying firms that monitor over 300 construction-related bills per year. These bills address such issues as: prevailing wage and other labor law matters, bidding, state contracting and other matters covered by the State Finance Law, changes to the Transportation and Vehicle and Traffic Law, environmental issues, and non-budget funding issues. AGC NYS staff conducts Legislative and Executive Branch liaison, to include all contracting and regulatory agencies that provide a market or affect the construction industry. Agency liaisons include OGS, DOT, Dormitory Authority, Thruway Authority, OSC, SUCF, EDC, Departments of Labor, Law, Tax, Environmental Conservation, Health, Economic Development, and dozens of others. We use our contacts in these government agencies to resolve items of concern, such as late payments, lack of award, specification interpretation, regulatory and jobsite issues. Political contributions to elected officials and candidates are a vital component of our long-term strategy.



Political Action Committee

AGC NYS PAC is used to complement our legislative and funding efforts. PAC contributions help to widen our sphere of influence by targeting legislators that are considered rising stars or future leaders. We forge and cultivate relationships that last beyond just one election cycle.

Funding Efforts

We are in constant contact with the State Legislature, the Governor's office and our Congressional Delegation, advocating for increased investment in our state infrastructure. We routinely engage in public relations campaigns to pressure our lawmakers to find the resources necessary to build and maintain our assets.

Letting Information

AGC NYS members are provided with the most current and complete information on project letting schedules from the NYS DOT and Thruway. We supply the list of scheduled projects with item numbers and quantities, related plan holders, results on letting days and unit pricing for all projects as soon as they become available.

Labor Relations

The foundation of AGC NYS is the advancement of the industry as a quality and ethical industry with equal opportunity for all contractors regardless of individual philosophy. The Labor Relation Division of the association bargains agreements in the highway sector in many regions of New York State.



AGC NYS's Programs and Services continued

Specifications Review

One of the unique services of AGC NYS is our “spec review” service. AGC NYS reviews public and private owner bidding documents to ensure that they are concise, complete, and comply with good practice in the industry, applicable law and equity. Staff professionals have first-hand experience in effective administration and application of technical specifications.

Awards Programs

The **Build New York Awards** program was started in 1990 to honor excellence in construction management in New York. Members are encouraged to submit worthy projects annually. The **AGC NYS Safety Excellence Award** recognizes and honors those companies who consistently maintain safe working conditions on their jobsites, while continually striving to improve upon their safety programs.



Annual Technical Conference

The AGC/DOT Technical Conference has been an annual event for over 20 years. Several State agencies are regular participants in this event, including the NYS DOT, the Thruway Authority, the NYS Department of Labor and the Office of the State Comptroller. The three-day event focuses on the technical and safety aspects of construction. A variety of vendors display their products and services at the Trade Show. Seminars are presented on a variety of topics relevant to staff development and project success. With the future expansion of the Tech Conference, it will be the premier industry event in New York State.

Recognition

The AGC NYS and AGCA logos are symbols of **skill, integrity and responsibility** to thousands of construction owners and users across New York. Proudly displaying the AGC NYS and AGCA logos tells project owners you share their interest in improving all aspects of the construction process – a benefit to both you and your clients.



www.agcnys.org



www.agc.org



Partnering

AGC NYS's **Partnering/Project Alignment** facilitation service is a project-specific business plan to develop effective teams working in concert with each other in order to achieve mutually agreed-upon goals. This program develops processes for managing project risks and resources to achieve successful project completion with a WIN-WIN attitude. The **Communication Training Program** is designed for internal staff training so that your staff can learn to utilize new tools to help them better manage their project.

Publications

AGC NYS publishes a bi-weekly newsletter and a quarterly magazine, as well as an annual membership directory. Advertising opportunities are available in both the magazine and directory.



Safety

Recognizing that a safe workplace is a productive workplace, AGC NYS has developed safety services to educate members and their employees on safe work practices and field conditions and to assist members with OSHA concerns. Safety training is offered, as are corporate safety advisory services, jobsite inspections, and written safety programs.

Education

AGC NYS has expanded its education programs, especially in the project manager and superintendent areas. AGC NYS seminars are specially developed to provide members with tools to better manage their business.

AGC of America's **Build Up!** kits teach our youth the importance of construction in our lives, and also give them important facts about construction as a viable career.

Construction Career Days are events designed to introduce high school students to the vast career opportunities and unlimited potential for advancement within the construction industry. AGC NYS supports several such programs around New York State.



The **ACE Mentoring** program is a unique partnership of schools and universities, construction companies, architects, interior designers, engineers, professional organizations, and related corporations. The companies join into teams and "adopt" a group of 20 to 30 students for the duration of a school year.



AGC NYS has two scholarship programs. Each year the **Paul B. Richards Memorial Scholarship** is presented to deserving students pursuing undergraduate degrees in construction-related fields who show a genuine interest in pursuing a career in the construction industry. The AGC NYS Highway Division Scholarship program is funded by our members through our annual **Anthony S. Santaro AGC Scholarship Golf Classic**, by individual member donations, and through endowments. Since 1988, we have distributed more than \$770,000 in the form of over 370 scholarships to college students working toward a degree in Civil Engineering or Construction Technology at a college or university.

AGC NYS proudly sponsors several **AGC Student Chapters** at colleges and universities across New York State.

The **Future Construction Leaders** program involves mid-career professionals who have been chosen by their companies as future leaders in the industry. These selected "students" meet four times during the year to learn from industry experts and network. The **Project Manager Training Program** is a similar program on the project manager level.

AGC of America's **Supervisory Training Program (STP)** is a 10-step program training individuals on:

- Leadership and Motivation
- Oral and Written Communications
- Problem Solving and Decision Making
- Contract Documents and Construction Law
- Planning and Scheduling
- Cost Awareness and Production Control
- Accident Prevention and Loss Control
- Managing The Project: The Supervisor's Role
- Productivity Improvement
- General and Specialty Contractor Dynamics



Networking

AGC NYS members are leaders in the industry. They are known to represent **skill** in executing projects in a professional, efficient, and safe manner; **integrity** to honor the spirit and letter of every contract; and **responsibility** to fulfill all commitments promptly and completely. As an AGC NYS member, you have access to our greatest resource – other members. AGC NYS holds meetings throughout the year designed to provide members with seminars and forums that let you share ideas and new approaches to problem solving.



Professional Staff

AGC NYS's team of construction experts knows the industry through experience, member feedback, and research. As a member, you will benefit from our problem solving expertise. Believing that the best way to represent contractors is to constantly communicate with them to understand their needs and problems, AGC NYS staff is regularly in the field visiting members and prospective members. This gives us the unequaled ability to get a true sense of the industry and individual markets.

New York State Membership Map

Region 1 – Capital District / Northeast

A.O.W. ASSOCIATES, INC.
 ADIRONDACK CONSTRUCTION
 F.H. ALEXANDER, INC.
 AMERICAN CONSTRUCTION CO., LLC
 ARCON CONSTRUCTION & MANAGEMENT SERVICES, INC.
 B.A. CONSTRUCTION SERVICES, LLC
 BAST HATFIELD INC.
 BBL CONSTRUCTION SERVICES, LLC
 BCI CONSTRUCTION, INC.
 BETTE & CRING, LLC
 BISHOP BEAUDRY CONSTRUCTION LLC
 BUNKOFF GENERAL CONTRACTORS, INC.
 CALLANAN INDUSTRIES, INC.
 CARDONA & SONS, INC.
 D.A. COLLINS CONSTRUCTION COMPANY, INC.
 EASTERN BUILDING & RESTORATION INC.
 EMCO CONSTRUCTION
 F & R UNLIMITED, LLC
 GILBANE BUILDING COMPANY
 GORMAN BROTHERS, INC.
 SAM GRECO CONSTRUCTION, INC.
 GREEN ISLAND CONTRACTING, LLC
 HARRISON & BURROWES BRIDGE CONSTRUCTORS, INC.
 HOOSICK VALLEY CONTRACTORS, INC.
 HUDSON RIVER CONSTRUCTION CO., INC.
 JERSEN CONSTRUCTION GROUP
 J. LUK CONSTRUCTION CO., LLC
 JAMES H. MALOY, INC.
 U.W. MARX, INC.
 MLB CONSTRUCTION SERVICES LLC
 OMNI DEVELOPMENT CO., INC.
 REALE CONSTRUCTION CO., INC.
 ROSCH BROTHERS, INC.
 SANO-RUBIN CONSTRUCTION CO.
 SCHULTZ CONSTRUCTION, INC.
 I. & O.A. SLUTZKY, INC.
 SWEET CONTRACTORS
 V & H CONSTRUCTION, INC.
 YOLAM CONSTRUCTION, INC.
 ZANDRI CONSTRUCTION CORP.

Region 2 – Mohawk Valley

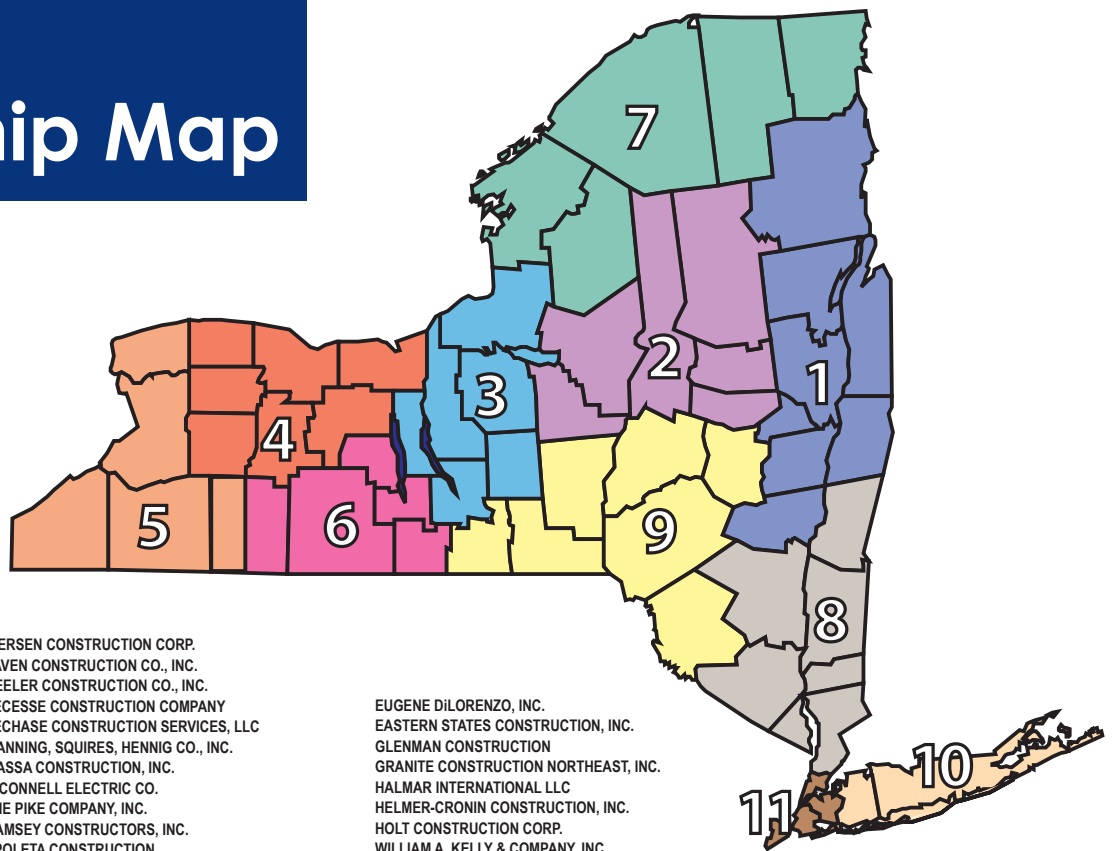
RICHARD E. ALEXANDER COMPANY, INC.
 BEEBE CONSTRUCTION SERVICES
 BELL CONSTRUCTION CO., INC.
 CCI COMPANIES, INC.
 THE DELANEY GROUP, INC.
 DUTCH VALLEY GENERAL CONTRACTING, INC.
 CHARLES A. GAETANO CONSTRUCTION CORP.
 PARK CITY BUILDERS OF NEW YORK, INC.
 POWER LINE CONSTRUCTORS, INC.
 TIOGA CONSTRUCTION CO. INC.

Region 3 – Central New York

BARRETT PAVING MATERIALS, INC.
 M.A. BONGIOVANNI, INC.
 BOULEY ASSOCIATES, INC.
 ECONOMY PAVING CO., INC.
 GRANGER CONSTRUCTION CO., INC.
 HANSON AGGREGATES NEW YORK, INC.
 THE HAYNER HOYT CORPORATION
 HUEBER-BREUER CONSTRUCTION CO., INC.
 A.R. MACK CONSTRUCTION CO., INC.
 NORTHEAST CONSTRUCTION SERVICES, INC.
 O'BRIEN & GERE, INC. OF NORTH AMERICA
 R.J. ORTLIEB CONSTRUCTION CO., INC.
 RICH & GARDNER CONSTRUCTION CO. INC.
 S&W SERVICES, INC.
 SLATE HILL CONSTRUCTORS, INC.
 STRUCTURAL ASSOCIATES, INC.
 TUSCARORA CONSTRUCTION CO., INC.
 VECTOR CONSTRUCTION CORP.
 WHELAN & CURRY CONSTRUCTION SERVICES, INC.
 THE WIDEWATERS GROUP, INC.

Region 4 – Rochester

ALLIED BUILDERS, INC.
 BELL COMPANY
 CHRISTA CONSTRUCTION, LLC
 CRANE HOGAN STRUCTURAL SYSTEMS, INC.
 DGA BUILDERS INC.
 DIMARCO CONSTRUCTORS, LLC
 ELDERLEE, INC.
 V.J. GAUTIERI CONTRACTORS, INC.
 HOLDSWORTH KLIMOWSKI CONSTRUCTION LLC



IVERSEN CONSTRUCTION CORP.
 JAVEN CONSTRUCTION CO., INC.
 KEELER CONSTRUCTION CO., INC.
 LECESSÉ CONSTRUCTION COMPANY
 LECHASE CONSTRUCTION SERVICES, LLC
 MANNING, SQUIRES, HENNING CO., INC.
 MASSA CONSTRUCTION, INC.
 O'CONNELL ELECTRIC CO.
 THE PIKE COMPANY, INC.
 RAMSEY CONTRACTORS, INC.
 SPOLETA CONSTRUCTION
 R.J. TAYLOR GENERAL CONTRACTORS, INC.
 VILLAGER CONSTRUCTION, INC.
 C.P. WARD, INC.
 WHITNEY EAST INCORPORATED

Region 5 – Niagara

ABC PAVING CO., INC.
 ACCENT STRIPE, INC.
 BENCHLEY CONTRACTING & RENTAL CORP.
 BURGIO & CAMPOFELICE, INC.
 CALAMAR CONSTRUCTION MANAGEMENT, INC.
 COLD SPRING CONSTRUCTION CO.
 CONCRETE APPLIED TECHNOLOGIES CORP. D/B/A CATCO
 HERBERT F. DARLING, INC.
 DIPIZIO CONSTRUCTION COMPANY, INC.
 HOHL INDUSTRIAL SERVICES INC.
 WALTER S. JOHNSON BUILDING CO., INC.
 KIRST CONSTRUCTION, INC.
 LEHIGH CONSTRUCTION GROUP, INC.
 LPCIMINELLI
 NICHOLS, LONG & MOORE CONST. CORP.
 OAKGROVE CONSTRUCTION, INC.
 PEPE CONSTRUCTION CO., INC.
 PICONE CONSTRUCTION CORPORATION
 RODEMS CONSTRUCTION CO., INC.
 SIGOLI & MASSARO, INC.
 UNION CONCRETE & CONSTRUCTION CORPORATION

Region 6 – Southern Tier

A.L. BLADES & SONS, INC.
 CERTIFIED TRAFFIC CONTROLLERS, INC.
 CHEMUNG CONTRACTING CORPORATION
 EDGER ENTERPRISES OF ELMIRA INC.
 KEUKA CONSTRUCTION CORP.
 STREETER ASSOCIATES, INC.
 WELLSIVER MCGUIRE INC.
 THE L.C. WHITFORD CO., INC.

Region 7 – Northern New York

HI-LITE MARKINGS, INC.
 LUCK BUILDERS INC.
 MURNAME BUILDING CONTRACTORS INC.
 PURCELL CONSTRUCTION CORP.
 TRACY TROMBLEY CONSTRUCTION CO., INC.

Region 8 – Hudson Valley

ANDRON CONSTRUCTION CORP.
 ARRIS CONTRACTING CO., INC.
 GARDNER M. BISHOP, INC.
 C.W. BROWN INC.
 CALGEDO CONSTRUCTION CORP.
 CALGI CONSTRUCTION COMPANY, INC.
 CAREY CONSTRUCTION
 A. COLARUSSO & SON, INC.
 DARLIND CONSTRUCTION INC.
 DGC CAPITAL CONTRACTING CORP.

EUGENE DILORENZO, INC.
 EASTERN STATES CONSTRUCTION, INC.
 GLENMAN CONSTRUCTION
 GRANITE CONSTRUCTION NORTHEAST, INC.
 HALMAR INTERNATIONAL LLC
 HELMER-CRONIN CONSTRUCTION, INC.
 HOLT CONSTRUCTION CORP.
 WILLIAM A. KELLY & COMPANY, INC.
 KIRCHHOFF CONSTRUCTION MANAGEMENT
 LASBERG CONSTRUCTION ASSOCIATES, INC.
 WILLIAM MANFREDI CONSTRUCTION CORP.
 MEXCON, INC.
 MEYER CONTRACTING CORP.
 MMA, INC. dba MARCO MARTELLI ASSOCIATES, INC.
 ONE-WAY CONSTRUCTION SERVICES, INC.
 PECKHAM MATERIALS CORP.
 PIAZZA BROTHERS, INC.
 N. PICCO & SONS CONTRACTING CO., INC.
 RONDACK CONSTRUCTION SERVICES, INC.
 SCHIMENTI CONSTRUCTION CO., LLC
 STANDARD CONSTRUCTION CORP.
 STORM KING CONTRACTING, INC.
 THALLE INDUSTRIES, INC.
 THALLE/TRANSIT CONSTRUCTION
 TILCON NEW YORK INC.
 VERTIGON, LTD.

Region 9 – Catskills

ANNSEAL, INC.
 BOTHAR CONSTRUCTION, LLC
 BROOME BITUMINOUS PRODUCTS, INC.
 BURTON F. CLARK, INC.
 CONMAS, INC.
 R. DeVINCENTIS CONSTRUCTION, INC.
 EASTMAN ASSOCIATES INC.
 GORICK CONSTRUCTION COMPANY, INC.
 JETT INDUSTRIES, INC.
 LANCASTER DEVELOPMENT, INC.
 WILLIAM H. LANE INCORPORATED
 ANDREW R. MANCINI ASSOCIATES, INC.
 SARKISIAN BROTHERS, INC.
 SIMMONS MASONRY INC.
 VAN BUREN CONTRACTORS, INC.

Region 10 – Long Island

A & F COMMERCIAL BUILDERS LLC
 BI-COUNTY CONSTRUCTION CORPORATION
 BLUE SEA CONSTRUCTION COMPANY, LLC
 BRI-DEN CONSTRUCTION COMPANY, INC.
 CITNALTA CONSTRUCTION CORP.
 LEON D. DeMATTEIS CONSTRUCTION CORP.
 FRATELLO CONSTRUCTION CORPORATION
 E.W. HOWELL COMPANY, INC.
 INTERCOUNTY PAVING ASSOC. LLC
 KINGS PARK INDUSTRIES, INC.
 LIPSKY CONSTRUCTION CO. INC.
 LORICH CONSTRUCTION MANAGEMENT, LLC
 NEWBORN CONSTRUCTION, INC.
 T.G. NICKEL & ASSOCIATES LLC
 PAV-LAK CONTRACTING, INC.
 POSILLICO CIVIL INC.
 PRATT BROTHERS, INC.
 PETER SCALAMANDRE & SONS, INC.
 SMITH McCORD INC.

TRITON CONSTRUCTION COMPANY
 L.D. WENGER CONSTRUCTION CO. INC.

Region 11 – New York City

ADELHARDT CONSTRUCTION CORPORATION
 AMCC CORP.
 AMERICAN CONSTRUCTION
 M.A. ANGLIADIS INC.
 ARNELL CONSTRUCTION CORPORATION
 BALL CONSTRUCTION LP
 BARR & BARR, INC.
 BAUHAUS CONSTRUCTION CORPORATION
 BOVIS LEND LEASE
 S. DIGIACOMO & SON INC.
 DUCE CONSTRUCTION CORPORATION
 JAMES E. FITZGERALD, INC.
 B.R. FRIES AND ASSOCIATES, LLC
 HUDSON MERIDIAN CONSTRUCTION GROUP, LLC
 HUNTER ROBERTS CONSTRUCTION GROUP
 IANNELLI CONSTRUCTION CO. INC.
 IDEAL CONSTRUCTION
 KISMET CONSTRUCTION INC.
 THE McKISSACK GROUP, INC.
 MONADNOCK CONSTRUCTION, INC.
 THE MORGAN CONTRACTING CORP.
 NCI CONSTRUCTION INC.
 PETRACCA & SONS, INC.
 PLAZA CONSTRUCTION CORP.
 RICHTER & RATNER CONTRACTING CORP.
 SKANSKA USA BUILDING
 SKANSKA USA CIVIL NORTHEAST INC.
 SPK/LEWIS, INC.
 SWEENEY CONSTRUCTION, INC.
 TULLY CONSTRUCTION CO., INC.
 TURNER CONSTRUCTION COMPANY
 URBAN GREEN BUILDERS, LLC
 WESTERMAN CONSTRUCTION COMPANY, INC.
 ALEXANDER WOLF & SON

Out of State

BREAD LOAF CORP. (VT)
 THE BRUNALLI CONSTRUCTION CO. (CT)
 KIEWIT CONSTRUCTORS INC. (NJ)
 CLYDE LATTIMER & SON CONSTRUCTION CO., INC. (NJ)
 PIZZAGALLI CONSTRUCTION CO. (VT)
 SAFETY MARKINGS, INC. (CT)
 THE WALSH GROUP (IL)
 M+W ZANDER U.S. OPERATIONS, INC. (TX)