



# Leverage New *ConsensusDocs* and Standard AIA Contracts to Stay Ahead of the Curve

**DATE:** Thursday, May 10, 2018  
**TIME:** 8:00a.m. breakfast, 8:30-10:00 a.m. program  
**PLACE:** Cornell Club, 6 East 44<sup>th</sup> Street, NY, NY  
**SPEAKERS:** Brian Perlberg, Esq., Senior Counsel, Construction Law AGC of America  
**COST:** \$75 per person for AGC NYS & BCA Members  
\$115 per non-member  
(Includes breakfast)



## Program at a Glance:

- “Leverage New Standard ConsensusDocs”
- Thurs, May 10, 2018
- Cornell Club, 6 East 44<sup>th</sup> St., New York, NY

## Contacts:

Registration  
[Bryanna Kiselauskas](#)  
P:518-456-1134

Payment  
[Carla Plankenhorn](#)  
P: 518-456-1134

**Who Should Attend:** Principals, Executives, Project Managers, Risk Managers, Superintendents and Attorneys.

Contracts set the foundation for project success. Unbalanced contracts jeopardize project success. Technology, legal developments, and the insurance market have all changed dramatically over the past 10 years. ConsensusDocs, a coalition of 40 leading construction organizations that includes the leadership of AGC made comprehensive updates to its standard contracts for general contracting, subcontracting, design-build agreements, and CM@R agreements.

This presentation will identify the most troubling aspects of the 2017 updates to American Institute of Architects’ (AIA). You will learn how to leverage the ConsensusDocs provisions as a viable alternative or in contract negotiations involving AIA or “original” contracts.

Each attendee will receive a copy of the AGC of America’s Commentary on the AIA A201 (2017).

- Learn how changes in technology, case law, and the insurance market should lead you to update your contracts
- Understand the differences between AIA and ConsensusDocs contracts
- Learn how to leverage standard contract documents and other contract negotiation strategies for better project results



# AGC NYS - Registration Form

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*SPACE IS LIMITED!*

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**Fees:** \$75 for AGC NYS and BCA members  
\$115 for non-members  
(Includes breakfast)

Name(s) \_\_\_\_\_

Company \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

**Payment:**  Check is enclosed (payable to AGC NYS)

Please charge my credit card (circle one): Visa, MC, AmEx

Card Holder Name: \_\_\_\_\_

Card Number: \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Credit Card billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_ Total Charge Amount \$ \_\_\_\_\_

Email address for receipt: \_\_\_\_\_

**Cancellation Policy:** Refunds will be given only if your reservation is cancelled 48 hours in advance.

**E-mail form to :** Bryanna Kiselauskas, [Bryanna@agcnys.org](mailto:Bryanna@agcnys.org) or Fax to: 518-456-1198

**Mail:** AGC NYS, 10 Airline Drive, Suite 203, Albany, NY 12205.

