

The Associated General Contractors of New York State, LLC

The 2018 Jeffrey J. Zogg Build New York Awards

Honoring Excellence

Due October 5, 2018

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Build NY Entry and Application



AGC of America
THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA
Quality People. Quality Projects.



What Is the Jeffrey J. Zogg Build New York Award?

In 1990, the Build New York Awards program was developed by the GBC (AGC Building Chapter) as a way to highlight the positive impact of the construction industry in New York State. **In late 2010, the AGC NYS Board of Directors unanimously renamed the awards the Jeffrey J. Zogg Build New York Awards after the late GBC Executive Director and AGC NYS CEO.**

The awards emphasize the construction team, not only the general contractor or construction manager, but also many others – the owner, architect, engineer, subcontractors, suppliers, and craftspeople – who contribute to the success of a project.



Since 1990, the Build New York Award winners have symbolized the best of construction projects in the state. Winning projects have included buildings and bridges large and small, new and renovations, public and private. Some projects are beautiful, others ordinary to the eye. **But they all have one thing in common – they presented challenges that were met successfully by the winning company and the project team.**

Each winner is presented with a trophy made of Lake Placid blue granite, set on a sleek black pedestal, in recognition of the company's efforts. The award is meant to symbolize substance, quality, and dependability, just as a piece of New York granite does. **With the program now open to all types of construction, the winners of the Build New York Award will truly be able to claim that their projects are New York's best!**

Build New York Awards by the Numbers

Since 1990, there have been:

Over **472** total entries

120 winning projects

Over **123** participating companies

52 different winning companies

Winning projects include new and renovated building projects, bridge and highway projects.

The BUILD NY jury will be looking at all categories and sizes (large and small) of projects:

New Building – Reno/Restoration Building - Highway - Bridge - Heavy/Civil

Every project will be judged on the same criteria and some categories listed above may not necessarily be awarded by the jury.

Awards Presentation/Event

Selected winners will take part in the *Jeffrey J. Zogg Build New York Awards* event which will be held in conjunction the *AIA NYS Excelsior Awards for Public Architecture* in the spring of 2019.

Deadline



The written portion of your entry **MUST** be at the AGC NYS office by **October 5, 2018.**

There will be **no** extensions granted.

Photos and other supporting materials must be at the AGC NYS office by **October 10, 2018.**



PREPARING YOUR BUILD NEW YORK ENTRY

The Jeffrey J. Zogg Build New York Awards program seeks to honor projects that were a challenge to build. Your job, as an entrant, is to tell the jury about the challenges your team faced and how you overcame them.

As you address each of the criteria, keep in mind that you should focus on the specifics of your project and your firm's contributions to its success. **Avoid speaking in generalizations and submitting material that looks like a sales, marketing or public relations package. Be sure to bring in key field and project staff to put together your entry. Project specific details are vital to the entry's success. Please remember you are judged by a jury of your peers.**

SUBMISSION DETAILS

All materials must be submitted electronically rather than in hardcopy format. Both written (Word or .PDF format) and project photos (JPG or TIFF) must be submitted via flash drive or uploaded via a file sharing service to Brendan Manning (bmanning@agcnys.org) at the AGC NYS.



The Written Portion

This portion of the entry is due by October 5, 2018. No exceptions will be made.
The written part of your entry should be no more than nine pages total.



The Entry Form

Be sure to complete all information on the entry form. Please list all names as they should appear on any award you may receive. Use a separate piece of paper if necessary. Be certain that the completion date for your project is between September 1, 2016 and September 1, 2018. Projects submitted in previous years will not be accepted. Entrants must be AGC NYS Members in good standing. Each Member may submit no more than two entries. **Winners of the 2017 Build New York Award are ineligible for the 2018 Award.**

The Narrative

Please begin your narrative with a brief (no more than one page) **introduction**, including pertinent information about the project such as the type of project, its size and what type of contract the work was performed under. This is the heart of your entry. Build New York entries are judged by six main criteria and one bonus criteria listed below. Submit **one or two paragraphs succinctly describing how your project meets each of these criteria**. Use the criteria as a heading for each section of your narrative. Please only highlight design success in your submission if it pertains to the roles and responsibilities of the contractor (CM at Risk, Design/Build, IPD).

Be sure to address each of the criteria; **failure to respond specifically to each of the items will result in the jury penalizing your score.**

The jury members will score your entry on a point system, with each of the following criteria being worth 10 points.

➤ Excellence in project management

What were the specific measures and processes your firm used to assure excellence in project management?

➤ Responsiveness to client needs – financial, scheduling and other

What was the original schedule, and was it met? What were the financial goals of the project and were they met? Was value engineering used? Were the relationships of all project participants to the owner successful? Were there unique or unusual requirements, and, if so, what was your response to them?

➤ Innovation in construction techniques, materials or equipment and state of the art advancement

Your response to this item should be limited to innovative construction techniques specifically developed by your firm, not by the architect or engineers. What state-of-the-art materials, methods or technology did your firm utilize to solve problems in an innovative way? Anything related to Lean Construction Practices, Building Information

Modeling, LEED certification or “green” construction practices should be addressed here. Please keep innovation descriptions to those your firm specifically implemented, not those that were specified by owner or designer.

➤ ***Overcoming challenging and unusual or unique circumstances***

➤ ***Exceptional service***

Your response should include items such as project-specific training, AA/EEO, employee relations, environmental protection, partnering, total quality management, etc., developed to improve the project outcome and meet or exceed client goals.

➤ ***Excellence in project safety***

The reverse side of the entry form asks for specific safety information – be sure to complete it. In your narrative, also include information on any unique hazards encountered, and any unique or creative actions your company took to achieve an excellent safety record.

➤ ***BONUS - Contributions to the community over and above what is specified by the Owner in the contract documents***

Your response to this item should focus narrowly on the things your firm did during the course of this project for the betterment of the community (not the project stakeholders). “**This facility** will benefit the community” is **not** an acceptable answer. “**We** contributed to the community by ... (site tours, fund drives, noise/pollution abatement, etc.)” is what the jury is looking for in this item.

The Summary

This is your chance to tell your project’s story to the jury. Conclude the written part of your entry with **one additional page summarizing WHY the project should receive a Jeffrey J. Zogg Build New York Award** and the key points that make your project truly unique.



Supporting Materials and Photos

The following items may be submitted up until October 10, 2018.
The jury will meet shortly thereafter.



Letter of Reference

Your project **must include** a letter of reference signed by the project owner.

Photos/Imagery

You must put all of your images (JPEG or TIFF) on a flash drive or upload to a file sharing service with captions explaining the photo. Use your images to make your case (difficulty of placing steel, logistical nightmare etc.) Keep in mind that your photos “are worth a thousand words,” and can help you tell your project’s story to the jury.

You must also place a file containing all of your images at high resolution (300dpi) on the same flash drive or file sharing service along with a file containing your Entry Form, Narrative, Summary and Letter of Reference in a Word or .PDF format.

At least one photo of your project will be published in AGC NYS’s *Cornerstone* magazine. You are responsible for obtaining any necessary permission to use the photo.

Winners’ photos will be used in a presentation for the Jeffrey J. Zogg Build NY Awards Presentation.

Example Entries: You can find the submissions of the winning entries of the 2017 Build New York Awards at: <https://www.agcnys.org/wp-content/uploads/2017-BNY-Winning-Entries.pdf> (please give it time to load). We encourage all entrants to read these winning entries.

Any questions please contact: Brendan Manning, AGC NYS at (518) 456-1134 or bmanning@agcnys.org.

BNY Entry Checklist

Your entry must contain all the following on a flash drive or be uploaded to file sharing service (Dropbox etc):

- Completed **Entry Form** and **Safety Summary**
- Introduction** containing pertinent information about the project
- Narrative** addressing each of the seven criteria listed above
- Summary** – Why your project should receive a Build New York Award
- Letter of reference** from the project owner
- High resolution photos (300dpi)** of the project.
- Application fee** of \$300.00 per entry

Send Check and FlashDrive with copy of Entry Form to:

**Brendan Manning
AGC NYS
10 Airline Drive, Suite 203
Albany, NY 12205**

**or via file share to Brendan Manning at
bmanning@agcnys.org**



2018 JEFFREY J. ZOGG BUILD NEW YORK AWARDS

NEW YORK'S BEST BUILDING THE BEST

ENTRY FORM

DEADLINE: October 5, 2018

Date Submitted _____

Contractor Company Name _____

This is the first time this firm has submitted a Build New York Award entry: ___ Yes ___ No

Street Address _____

City/State/Zip _____

Chief Executive Officer _____

Project Title _____ Location _____

Project Size \$ _____

Performed as: General Contractor CM at Risk Design/Builder CM as Agent

Project Owner _____

Project Architect _____

Project Engineer _____

Category: New Building Restoration/Renovation Heavy Civil Bridge Highway

Notable Contributing Team Member (consultant, sub, supervisory employee, supplier, craftsperson)

Date Project Started _____ Completion Date (must be between 9/1/16-9/1/18) _____

Entry Submitted By _____ Phone _____ Note: AGC NYS will contact
this person if we have any

E-mail _____ Fax _____ questions about your entry.

See Build New York Entry Guidelines for further instructions. Application Fee: \$300.00

Mail a copy of entry form and check to: AGC NYS, 10 Airline Drive, Suite 203, Albany, New York 12205. All entry materials must be sent in via flash drive or via file sharing (Dropbox etc.)

Direct questions to: Brendan Manning, bmanning@agcnys.org or 518-456-1134

BUILD NEW YORK AWARD SAFETY SUMMARY

Project: _____

Contractor: _____

PLEASE COMPLETE ALL 3 SECTIONS

- 1) The following information pertains to the contractor listed above, NOT subcontractors.

Total hours worked on the above project: _____

Number of incidents on the above project: _____

Number of lost workdays on the above project: _____

Incident rate on the above project: _____
(# of incidents / total hours worked x 200,000)

Severity rate on the above project: _____
(# of lost workdays / total hours worked x 200,000)

- 2) The following information pertains to the overall project including subcontractors.

Total hours worked on the above project: _____

Number of incidents on the above project: _____

Number of lost workdays on the above project: _____

Incident rate on the above project: _____
(# of incidents / total hours worked x 200,000)

Severity rate on the above project: _____
(# of lost workdays / total hours worked x 200,000)

- 3) Company's overall experience modification rating (EMR) (not just this project): _____