

The Associated General Contractors of New York State, LLC

# The 2020 Jeffrey J. Zogg Build New York Awards

*Honoring Excellence*

Due October 2, 2020

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## Build NY Entry and Application



AGC of America  
THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA  
Quality People. Quality Projects.



## What Is the Jeffrey J. Zogg Build New York Award?

In 1990, the Build New York Awards program was developed by the GBC (AGC Building Chapter) as a way to highlight the positive impact of the construction industry in New York State. **In late 2010, the AGC NYS Board of Directors unanimously renamed the awards the Jeffrey J. Zogg Build New York Awards after the late GBC Executive Director and AGC NYS CEO.**

The awards emphasize the construction team, not only the general contractor or construction manager, but also many others – the owner, architect, engineer, subcontractors, suppliers, and craftspeople – who contribute to the success of a project.



Since 1990, the Build New York Award winners have symbolized the best of construction projects in the state. Winning projects have included buildings and bridges large and small, new and renovations, public and private. Some projects are beautiful, others ordinary to the eye. **But they all have one thing in common – they presented challenges that were met successfully by the winning company and the project team.**

Each winner is presented with a trophy made of Lake Placid blue granite, set on a sleek black pedestal, in recognition of the company's efforts. The award is meant to symbolize substance, quality, and dependability, just as a piece of New York granite does. **With the program now open to all types of construction, the winners of the Build New York Award will truly be able to claim that their projects are New York's best!**

### Build New York Awards by the Numbers

Since 1990, there have been:

Over **483** total entries

**125** winning projects

Over **126** participating companies

**53** different winning companies

Winning projects include new and renovated building projects, bridge and highway projects.

The BUILD NY jury will be looking at all categories and sizes (large and small) of projects:

New Building – Reno/Restoration Building - Highway - Bridge - Heavy/Civil

Every project will be judged on the same criteria and some categories listed above may not necessarily be awarded by the jury.

### Awards Presentation/Event

Selected winners will take part in the *Jeffrey J. Zogg Build New York Awards* event which will be held in conjunction the *AIA NYS Excelsior Awards for Public Architecture* in the spring of 2020.

### Deadline



The written portion of your entry **MUST** be at the AGC NYS office by **October 2, 2020.**

There will be **no** extensions granted.



**Photos and other supporting materials must be at the AGC NYS office by October 9, 2020.**

## **PREPARING YOUR BUILD NEW YORK ENTRY**

The Jeffrey J. Zogg Build New York Awards program seeks to honor projects that were a challenge to build. Your job, as an entrant, is to tell the jury about the challenges your team faced and how you overcame them.

As you address each of the criteria, keep in mind that you should focus on the specifics of your project and your firm's contributions to its success. **Avoid speaking in generalizations and submitting material that looks like a sales, marketing or public relations package. Be sure to bring in key field and project staff to put together your entry. Project specific details are vital to the entry's success. Please remember you are judged by a jury of your peers.**

### **SUBMISSION DETAILS**

All materials must be submitted electronically rather than in hardcopy format. Both written (Word or .PDF format) and project photos (JPG or TIFF) must be submitted via flash drive or uploaded via a file sharing service to Brendan Manning ([bmanning@agcnys.org](mailto:bmanning@agcnys.org)) at the AGC NYS.



#### **The Written Portion**

**This portion of the entry is due by October 2, 2020. No exceptions will be made.**  
The written part of your entry should be no more than nine pages total.



#### **The Entry Form**

Be sure to complete all information on the entry form. Please list all names as they should appear on any award you may receive. Use a separate piece of paper if necessary. Be certain that the completion date for your project is between September 1, 2018 and September 1, 2020. Projects submitted in previous years will not be accepted. Entrants must be AGC NYS Members in good standing. Each Member may submit no more than two entries. **Winners of the 2019 Build New York Award are ineligible for the 2020 Award.**

#### **The Narrative**

Please begin your narrative with a brief (no more than one page) **introduction**, including pertinent information about the project such as the type of project, its size and what type of contract the work was performed under. This is the heart of your entry. Build New York entries are judged by six main criteria and one bonus criteria listed below. Submit **one or two paragraphs succinctly describing how your project meets each of these criteria**. Use the criteria as a heading for each section of your narrative. Please only highlight design success in your submission if it pertains to the roles and responsibilities of the contractor (CM at Risk, Design/Build, IPD).

Be sure to address each of the criteria; **failure to respond specifically to each of the items will result in the jury penalizing your score.**

The jury members will score your entry on a point system, with each of the following criteria being worth 10 points.

##### **➤ *Excellence in project management***

What were the specific measures and processes your firm used to assure excellence in project management?

##### **➤ *Responsiveness to client needs — financial, scheduling and other***

What was the original schedule, and was it met? What were the financial goals of the project and were they met? Was value engineering used? Were the relationships of all project participants to the owner successful? Were there unique or unusual requirements, and, if so, what was your response to them?

##### **➤ *Innovation in construction techniques, materials or equipment and state of the art advancement***

Your response to this item should be limited to innovative construction techniques specifically developed by your firm, not by the architect or engineers. What state-of-the-art materials, methods or technology did your firm utilize to solve problems in an innovative way? Anything related to Lean Construction Practices, Building Information

Modeling, LEED certification or “green” construction practices should be addressed here. Please keep innovation descriptions to those your firm specifically implemented, not those that were specified by owner or designer.

➤ ***Overcoming challenging and unusual or unique circumstances***

➤ ***Exceptional service***

Your response should include items such as project-specific training, AA/EEO, employee relations, environmental protection, partnering, total quality management, etc., developed to improve the project outcome and meet or exceed client goals.

➤ ***Excellence in project safety***



The reverse side of the entry form asks for specific safety information – be sure to complete it. In your narrative, also include information on any unique hazards encountered, and any unique or creative actions your company took to achieve an excellent safety record.

➤ ***BONUS - Contributions to the community over and above what is specified by the Owner in the contract documents***

Your response to this item should focus narrowly on the things your firm did during the course of this project for the betterment of the community (not the project stakeholders). “**This facility** will benefit the community” is **not** an acceptable answer. “**We** contributed to the community by ... (site tours, fund drives, noise/pollution abatement, etc.)” is what the jury is looking for in this item.

**The Summary**

This is your chance to tell your project’s story to the jury. Conclude the written part of your entry with **one additional page summarizing WHY the project should receive a Jeffrey J. Zogg Build New York Award** and the key points that make your project truly unique.

	<p><b>Supporting Materials and Photos</b> The following items may be submitted up until October 9, 2020. The jury will meet shortly thereafter.</p>	
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**Letter of Reference**

Your project **must include** a letter of reference signed by the project owner.

**Photos/Imagery**

You must put all of your images (JPEG or TIFF) on a flash drive or upload to a file sharing service with captions explaining the photo. Use your images to make your case (difficulty of placing steel, logistical nightmare etc.) Keep in mind that your photos “are worth a thousand words,” and can help you tell your project’s story to the jury.

You must also place a file containing all of your images at high resolution (300dpi) on the same flash drive or file sharing service along with a file containing your Entry Form, Narrative, Summary and Letter of Reference in a Word or .PDF format.

At least one photo of your project will be published in AGC NYS’s *Cornerstone* magazine. You are responsible for obtaining any necessary permission to use the photo.

Winners’ photos will be used in a presentation for the Jeffrey J. Zogg Build NY Awards Presentation.

**Example Entries:** You can find the submissions of the four winning entries of the 2019 Build New York Awards here: 2 entries per link (please give it time to load). [Link 1](#) (2 winners), [Link 2](#) (2 winners).

**Any questions please contact:** Brendan Manning, AGC NYS at (518) 456-1134 or [bmanning@agcnys.org](mailto:bmanning@agcnys.org).

## **BNY Entry Checklist**

Your entry must contain all the following on a flash drive or be uploaded to file sharing service (Dropbox etc):

- Completed **Entry Form** and **Safety Summary**
- Introduction** containing pertinent information about the project
- Narrative** addressing each of the seven criteria listed above
- Summary** – Why your project should receive a Build New York Award
- Letter of reference** from the project owner
- High resolution photos (300dpi)** of the project.
- Application fee** of \$300.00 per entry

**Send Check and FlashDrive with copy of Entry Form to:**

**Brendan Manning  
AGC NYS  
10 Airline Drive, Suite 203  
Albany, NY 12205**

**or via file share to Brendan Manning at  
[bmannings@agcnys.org](mailto:bmannings@agcnys.org)**

**For your reference, below is the actual jury deliberation form that the jury uses to judge your project.**

**Please make sure you cover all areas in your entry to receive the most points.**

	<i>Highest # of Points Awardable</i>	<i>Points Awarded</i>
<b>A. Excellence in Project Management</b>	10	___
<b>B. Responsiveness to Client Needs</b>	10	___
1. Schedule met		
2. Financial goals attained		
3. Value engineering		
4. Unique or unusual requirements & response		
5. Relationship of all project participants to the owner (were they successful?)		
<b>C. Innovative Construction Techniques</b>	10	___
1. Innovative problem solving		
2. State-of-the-art materials or methods		
3. Technology used or adapted on the project		
<b>D. Overcoming Challenging, Unusual or Unique Circumstances</b>	10	___
<b>E. Exceptional Service</b>	10	___
1. Project-specific training		
2. Affirmative action/EEO		
3. Response to environmental issues		
4. Craftsmanship skills developed specific to this project		
5. Means, methods, techniques developed to improve the project outcome and meet/exceed client goals		
<b>F. Excellence in Project Safety</b>	10	___
1. Incident and severity rates – see attached safety summary		
2. Unique hazards encountered		
<b>G. Contributions to the Community (beyond contractual requirements)</b>	Bonus points (up to 10)	___
<b>Total Points Awarded</b>		___



# 2020 JEFFREY J. ZOGG BUILD NEW YORK AWARDS

*NEW YORK'S BEST BUILDING THE BEST*

## ENTRY FORM

**DEADLINE: October 2, 2020**

Date Submitted \_\_\_\_\_

Contractor Company Name \_\_\_\_\_

This is the first time this firm has submitted a Build New York Award entry: \_\_\_ Yes \_\_\_ No

Street Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Chief Executive Officer \_\_\_\_\_

Project Title \_\_\_\_\_ Location \_\_\_\_\_

Project Size \$ \_\_\_\_\_

Performed as:  General Contractor  CM at Risk  Design/Builder  CM as Agent

Project Owner \_\_\_\_\_

Project Architect \_\_\_\_\_

Project Engineer \_\_\_\_\_

Category:  New Building  Restoration/Renovation  Heavy Civil  Bridge  Highway

Notable Contributing Team Member (consultant, sub, supervisory employee, supplier, craftsperson)

\_\_\_\_\_

Date Project Started \_\_\_\_\_ Completion Date (must be between 9/1/18-9/1/20) \_\_\_\_\_

Entry Submitted By \_\_\_\_\_ Phone \_\_\_\_\_ Note: AGC NYS will contact

E-mail \_\_\_\_\_ Fax \_\_\_\_\_ this person if we have any

**See Build New York Entry Guidelines for further instructions. Application Fee: \$300.00**

Mail a copy of entry form and check to: AGC NYS, 10 Airline Drive, Suite 203, Albany, New York 12205. All entry materials must be sent in via flash drive or via file sharing (Dropbox etc.)

Direct questions to: Brendan Manning, [bmanning@agcnys.org](mailto:bmanning@agcnys.org) or 518-456-1134

# BUILD NEW YORK AWARD SAFETY SUMMARY

**Project:** \_\_\_\_\_

**Contractor:** \_\_\_\_\_

## **PLEASE COMPLETE ALL 3 SECTIONS**

- 1) The following information pertains to the contractor listed above, NOT subcontractors.

**Total hours worked on the above project:** \_\_\_\_\_

**Number of incidents on the above project:** \_\_\_\_\_

**Number of lost workdays on the above project:** \_\_\_\_\_

**Incident rate on the above project:** \_\_\_\_\_  
(# of incidents / total hours worked x 200,000)

**Severity rate on the above project:** \_\_\_\_\_  
(# of lost workdays / total hours worked x 200,000)

- 2) The following information pertains to the overall project including subcontractors.

**Total hours worked on the above project:** \_\_\_\_\_

**Number of incidents on the above project:** \_\_\_\_\_

**Number of lost workdays on the above project:** \_\_\_\_\_

**Incident rate on the above project:** \_\_\_\_\_  
(# of incidents / total hours worked x 200,000)

**Severity rate on the above project:** \_\_\_\_\_  
(# of lost workdays / total hours worked x 200,000)

- 3) Company's overall experience modification rating (EMR) (not just this project): \_\_\_\_\_