



Eastern Contractors  
Association, Inc.



Northeastern Subcontractors  
Association



The Associated General Contractors  
of New York State

## **SUPERVISORY TRAINING PROGRAM**

### **STP UNIT #1**

### **“LEADERSHIP & MOTIVATION”**

**DATE:** Thursdays, October 2, November 2, 9, 16, 30, December 7 and 14, 2017

**TIME:** 6:00 - 8:00 p.m.

**PLACE:** Building Industry Center, 6 Airline Drive, Albany, NY

**COST:** \$145 per person for C.I.A.P. contributing employers  
 \$210 per person for Members of AGC of NYS, ECA or NESCA  
 (non-CIAP contributing employers)  
 \$260 per person for Non-Members (non-CIAP contributing employers)

**\* PAYABLE TO EASTERN CONTRACTORS ASSOCIATION, INC. \***  
***PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS***

Over the years, AGC, ECA and NESCA have developed one of the most successful Supervisory Training Programs (STP) in the country...one-hundred and forty-one Superintendent Courses since the inception of the program some twenty-five plus years ago, training over 3,500 local supervisors, trades people, and office personnel. Learn more at [http://www.agc.org/cs/career\\_development/supervisory](http://www.agc.org/cs/career_development/supervisory)

**Unit #1, Leadership and Motivation** will describe the value of effective supervision of workers and improve the construction supervisor’s ability to lead and motivate others. Unit #1 will cover: Leadership skills in action, the dollars and sense of people in construction, helping people perform better, motivating and leading others, training and orienting crew members, team building and more.

- Leadership and Motivation is for Superintendents and foremen, People who aspire to become superintendents and foremen, estimators, project managers, supervisors who work for subcontractors, safety directors, field engineers, expeditors, and training directors.

If you have any employees who may be interested or if you would like additional information on the STP, please call or e-mail Laura Regan at ECA (518-869-0961 or [lauras@ecainc.org](mailto:lauras@ecainc.org)). The Program has been developed by the Associated General Contractors of America. More than 200,000 individuals have participated in STP courses nationally. It was developed by contractors for contractors. Give it a look if you haven’t already done so!

6 Airline Drive ❖ Albany, New York 12205

ECA: 518-869-0961

NESCA: 518-869-9800

AGC of NYS: 518-456-1134

# REGISTRATION FORM

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6:00 - 8:00 p.m.

Building Industry Center, 6 Airline Drive, Albany, NY 12205

Check  ✓ one box  \$145 per person - C.I.A.P. contributing Employers  
 \$210 per person - Members of AGC of NYS, ECA or NESCA  
(non-CIAP contributing employers)  
 \$260 per person - Non-members (non-CIAP contributing employers)

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**(REGISTRATION FORM SHOULD BE DUPLICATED FOR EACH INDIVIDUAL ATTENDEE)**

Name \_\_\_\_\_

Home Address \_\_\_\_\_

(City)

(State)

(Zip Code)

Home/ Cell Phone \_\_\_\_\_ Email \_\_\_\_\_

Employer Name \_\_\_\_\_

Address \_\_\_\_\_

(City)

(State)

(Zip Code)

Phone \_\_\_\_\_ Email \_\_\_\_\_

Membership Affiliation (please circle all that apply)

ECA

AGC of NYS

NESCA

NON-MEMBER

UNION

If you circled union affiliation, please list name of union sponsoring: \_\_\_\_\_

**Enclose check payable to ECA and Mail to:**

Eastern Contractors Association, Inc.  
6 Airline Drive, Albany, New York 12205

Fax No. 518-869-2378

Or, register online at [www.ecainc.org](http://www.ecainc.org)

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**NO REFUNDS FOR CANCELLATIONS MADE AFTER  
12:00 NOON, OCTOBER 6, 2017**