



Associated General Contractors of New York State

Announce

The 2018 Excellence in Partnering Competition

***Presented to those New York State Construction Projects
Best Epitomizing the Principles of Partnering***

Partnering is a concept originating with the Army Corps of Engineers in the 1980's. The ultimate goals of partnering are to resolve disputes before they give rise to costly and disruptive claim situations, and to facilitate construction of a profitable, timely and high quality project. It is a win/win management approach. "By taking the time at the start of the project to identify common goals, common interests, lines of communication, and a commitment to cooperative problem solving, we encourage the will to resolve disputes and achieve project goals."

PURPOSE:

- Identify Excellence in Partnering
- Celebrate Success
- Honor Stakeholders
- Maintain Momentum
- Perpetuate the Process

JUDGING FACTORS:

- Adherence to the Principles of Partnering
- Teambuilding
- Improved Communications
- Conflict Resolution and Claim Avoidance
- Delivery of a Quality Project

PROJECT ELIGIBILITY:

- Reached Substantial Completion in 2018
- Nomination by project owner or primary project stakeholder and contractor
- Open to all contractors — AGC and Non-AGC

Deadline for Submittal: On or before October 25, 2018

PRESENTATION OF AWARDS:

at the

32nd Annual AGC Construction Industry Conference, December 5,
2018 Saratoga Springs, New York

2018 Excellence in Partnering Nomination

Deadline for Submittal: On or before October 25, 2018

Project Name: _____

Location: _____

Nomination Submitted By (name & title): _____

Prime Contractor (need not be an AGC member): _____

Address: _____

Phone: _____ Fax: _____

I. Project Description:

A. Contract Number: _____ or Description: _____

B. Type of Work: Building Transportation Other

C. Size (approximate dollar value): _____

D. Location: _____

E. Owner Representative: _____

F. Who initiated the Partnering process? _____

G. Was it: Formal Informal

II List Stakeholders (use separate page if necessary):

III. Objective Criteria (explain each item in one or two paragraphs, use separate page)

A. Was a Partnering charter prepared? (include a copy) [Formal Partnering Projects Only]

B. How were the goals of the charter realized? [Formal Partnering Projects Only]

C. What was the Safety Record, Environmental Record, Affirmative Action Record?

D. Did the project come in with disputes unresolved?

E. Was the project on or ahead of schedule?

F. Did you prepare an issue resolution procedure? Did it work?

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IV. Subjective Criteria (answer in one or two paragraphs)

- A. How would you evaluate the Partnering process on this project?
- B. Describe any unique motivational activities employed.
- C. List any team building activities.
- D. Identify any innovative ideas that evolved through the Partnering process.
(cost savings, improved productivity, quality, etc.)
- E. Discuss how overall project quality was attained.
- F. Describe project relationships and on-going relationships with all stakeholders.
(supply testimonial letters if possible.)
- G. How did the Partnering effort avoid/resolve issues? Provide examples.
- H. Explain any special adaptations of Partnering to fit this particular project.

V. Bonus Points (answer in one or two paragraphs)

- A. Offer your ideas for improving the Partnering process.

VI. Other Items/Other Pertinent Information (Not to exceed 5 pages)

- A. Why does this project deserve an award?
- B. Other, misc.

Forward nominations before October 25, 2018 to

The Judges

Excellence in Partnering Awards

AGC of NYS

10 Airline Drive Suite 203, Albany, New York 12205-1025

Electronic version may be emailed to shill@agcnys.org

HOW WINNERS ARE SELECTED

After joint submittals, the Excellence in Partnering Awards are judged by a joint team of AGC and Agency judges. Both objective and subjective criteria are utilized. Objective and subjective questions should be answered in one or two paragraphs. Conclude the written part of the entry with one additional page summarizing why the project should receive an Excellence in Partnering Award.

You may prepare an electronic version of your application and email it to shill@agcnys.org. Other items that may be included with the entry include photographs, press clippings, letters of commendation and testimonials, programs

from special events related to the project or other related material. Other items should not exceed five pages.

The judges look for complete information as outlined — not for sophisticated or “slick” presentation. In other words, you need not hire the services of professionals to complete your entry — your own staff will be most familiar with the project. This form may be retyped or reproduced in your entry. It is important that your entry follow the same order as the form. Projects that were formally or informally partnered (projects completed in a mutually cooperative manner) are eligible for awards.

2018 Excellence in Partnering Nomination

Project Name

We jointly apply for a certificate of recommendation for the above named project.

Contractor Representative

Owner or Primary Stakeholder Project Representative

We jointly recommend this submittal as a candidate for a 2018 Excellence in Partnering Award.

Executive Recommendation

Nominating Owner, Stakeholder or Division:

Name: _____

Owner/Stakeholder: _____

Signature: _____

Nominating Contractor:

Name: _____

Firm: _____

Signature: _____

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