



Construction Leadership Academy

Educating the Next Generation
of Construction's Select Few.



BACKGROUND

The Associated General Contractors of New York State proudly present a program designed to assist the construction contractor member in developing future construction company managers and leaders. The Construction Leadership Academy of New York State (CLANYS - formerly Future Construction Leaders) program will help teach the issues involved in managing a construction business in New York State. Attendees will have an opportunity to learn, in a structured environment, what they might otherwise spend years learning from personal experience.

"As contractors and construction managers, we all face the problem of training the future leaders of our companies and our industry. When is it a good time to teach your middle managers about business management, public bidding laws, insurance, dispute resolution, risk management, marketing, labor relations? Too often this kind of education comes only as a result of experience, with the resultant mistakes and misunderstandings along the way.

The Construction Leadership Academy program seeks to remedy this."

- Lew Markle, LPCiminelli
Former AGC NYS Chairman

The Construction Leadership Academy of New York State will accept about 25 to 35 mid-career managers who have been identified by their companies as future company and AGC leaders. The group will meet several times throughout the year, both independently and in conjunction with other AGC events. Locations of the meetings will be spread across the state. Each meeting will last one or two days, and will combine instruction time with networking activities and social events.

From 1998 to 2026, AGC has graduated 621 professionals from the Construction Leadership Academy program. Both participants and their executive leaders feel the program is a huge success.

FACULTY

FRANK X. DARCONTE, PhD, RA

Frank is with the NYU Tandon School of Engineering and spend 25 years in the construction prior to teaching. He will cover *Project Team Alignment* and discusses how effective teams engage.

KEVIN PEARTREE & MARTHA CONNOLLY

Kevin and Martha are partners at AGC member firm Ernstrom & Dreste, Rochester, NY. Their firm handles construction litigation, counseling and contract negotiation for contractors nationwide.

HELEN KASHTAN & JILL SHORTER

Jill is with Ryan Biggs Engineering and Helen is formally with Pathfinder A/E and they will be sharing their experiences in marketing, ethics and business development.

JOE HOGAN, VICE PRESIDENT

Joe is a VP with AGC NYS. He provides over 30 years of construction industry experience and discusses the AGC NYS contract review service and the standards of equity, industry practice and law he looks for.

MICHAEL KERTZNER, SR. VICE PRESIDENT

Michael is a SVP, General Counsel with Edwards and Company. He designs and manages insurance & bonding programs for local & national construction companies, architects, engineers, suppliers, testing labs, fleets, etc.

LAWRENCE J. BARTELEMUCCI, CHAIR

Lawrence is a partner with Meister Seelig & Fein LLP, where his practice focuses on private and public construction contracts, architect and engineering support.

CARL OLIVERI, CPA, CFE, MBA

Carl Oliveri is a Partner & the Construction Practice Leader at Grassi & Co. Carl possesses over 15 years of experience working for clients within the Construction Industry.

FRITZ MARTH, P.E., CFCC

Fritz Marth from GREYHAWK brings 35+ years of experience in project management oversight, claims and litigation support, project planning, scheduling, and cost estimating. They will cover how best to deal with delay claims and disputes.

JIM REDMOND, DIRECTOR

Jim Redmond brings over 25+ year of Health and Safety experience as the AGC NYS Director. Jim has provided countless hours of consultation to the AGC members and provide OSHA inspection assistance on a on-going basis his entire career.



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CIRRICULUM & AGENDA

"An incredible learning, networking and sharing opportunity for future leaders in our industry. By far the most informative program I have been associated with in my construction career. The construction industry networking contacts I have made from the class 20 years ago, I still have today, and these relationships have aided in the company and myself becoming more successful. Now that I'm in ownership, I still see the value for my staff."

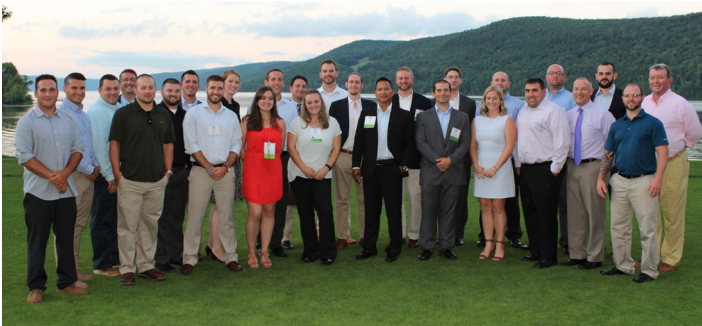
- Scott Shepherd, Class of 2001

Executive Vice President, MLB Construction Services

AGC of NYS Contractor and Associate Members, AGC staff, and other industry experts will address the CLANYS group on a variety of topics, such as:

- Introduction to AGC of NYS, AGC of America and other industry associations
- Design, subcontracting, and other industry issues
- Business management issues
- Employer and labor relations issues
- Bonding and insurance basics
- Project delivery systems
- Construction contract documents
- Dispute resolution options
- Work Compensation and Risk Management
- Marketing & Business Development
- Partnering and Specification Review
- Basics of NYS government, state contracting agencies, bidding procedures, legislative issues
- Human Resources Issues specific to our industry

These class sessions will not be purely lectures; they will involve energetic discussions with lots of questions and answers.



SCHEDULE (TENTATIVE)

DECEMBER 9-10, 2026 Saratoga Springs, NY

MARCH 2027 - New York, NY

MAY 2027 - Rochester, NY

AUGUST 2027- AGC NYS Summer Meeting



We expect there to be four sessions in the course of the year, each lasting a minimum of one day and involving one overnight stay. Final details for the remaining sessions will be sent out as soon as they're set with the facilities and speakers. The fourth and final session includes "graduation," and will be held in conjunction with the AGC Summer Meeting.

We urge all AGC firm contractor principals to take a look at your mid-career managers. They are the future of your company and our industry. The CLANYS can help them develop the leadership and executive skills they will need, while giving them a chance to network with each other and with the leadership of the construction industry in New York.

Nominate your most promising employees today, using the nomination form attached. Your selection criteria should include some, if not all, of the following:

Age and employment level (nominees should be approximately 27-to-40-year-old mid-career managers). Educational background and work experience (typically Associates/Bachelor's degree with minimum of 5 years' experience or no undergraduate degree and 10-15 years' experience)

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NOMINATION FORM - MUST BE COMPLETED BY PRINCIPAL OR OWNER

Space is limited to 30
AGC NYS members
Typically no more than two
attendees per firm.

Nomination Deadline:

NOVEMBER 13, 2026

mail or e-mail form: AGC
NYS, 10 Airline Dr. Suite 203
Albany, NY 12205.
bmanning@agcnys.org

Questions?

Contact Brendan Manning
518-456-1134
bmanning@agcnys.org

Attendee Name _____

Company _____

Address _____

City, State, Zip _____

Phone _____ E-mail _____

Attendee Name _____

Company _____

Address _____

City, State, Zip _____

Phone _____ E-mail _____

Principal Name & Title _____

Signature _____

Cost: \$2400.00/registrant - Includes free registration to Construction Industry Conference and the Summer Meeting all course materials and meals. This fee does not cover overnight and travel accommodations. We will offer room blocks at each session to help lower room costs.

Cancellation Policy: Refunds will be given only if your reservation is cancelled 48 hours in advance of first session. CLANYS Certificate is issued only if at least three of the four sessions are attended in their entirety. Sessions missed in the first year may be made up at no additional charge the following year.

Check is enclosed (payable to AGC NYS) or:

[PAY ONLINE WITH CREDIT CARD](#)