



Eastern Contractors
Association, Inc.



Northeastern Subcontractors
Association



The Associated General Contractors
of New York State

SUPERVISORY TRAINING PROGRAM

STP UNIT #5: “Improving Productivity and Managing Project Costs”

DATE: Thursdays, March 9, 16, 23 and 30, April 6, 13 and 20, 2023
5 out of 7 nights are a requirement to pass this unit

TIME: 6:00 - 8:00 p.m.

PLACE: Building Industry Center, 6 Airline Drive, Albany, NY

COST: \$145 per person for C.I.A.P. contributing employers
\$210 per person for Members of ECA, AGC of NYS, or NESCA (non-CIAP contributing employers)
\$260 per person for Non-Members (non-CIAP contributing employers)

*** PAYABLE TO EASTERN CONTRACTORS ASSOCIATION, INC. ***
PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS

Over the years, ECA has developed one of the most successful Supervisory Training Programs (STP) in the country...over one-hundred Superintendent Courses since the inception of the program some twenty plus years ago, training over 3,500 local supervisors, trades people, and office personnel.

Unit #5, Improving Productivity and Managing Project Costs will cover understanding how project estimates are compiled, how to compare actual project costs with those estimated and how to control costs to meet the estimate. This course also details how productivity is measured, how the supervisor plays a major role in increasing jobsite productivity and how a small increase in productivity can have a significant impact on the time and cost of a project.

Topics will include:

- Construction estimates
- Who controls project costs
- Reporting and analyzing actual costs
- Planning for cost control
- Cost control strategies
- Labor cost variances
- Working with project partners
- Managing risk and loss potentials
- Cost control strategies
- Post-project evaluations
- Benchmarking construction productivity
- Improving productivity through pre-planning
- New skills for effective supervision
- Personnel management
- Equipment management for productivity improvement
- Jobsite productivity, planning and scheduling
- Quantifying lost labor productivity
- Record keeping, control, changes, and defect analysis

❖ Improving Productivity and Managing Project Costs is for Superintendents and foremen, people who aspire to become superintendents and foremen; people who work with superintendents and foremen; supervisors who work for subs; field secretaries; owners, architects, and engineers; anyone who communicates with the job site.

If you have any employees who may be interested or if you would like additional information on the STP, please call or e-mail Laura Regan at ECA (518-869-0961/laurar@ecainc.org). The Program has been developed by the Associated General Contractors of America. More than 200,000 individuals have participated in STP courses nationally. It was developed by contractors for contractors. Give it a look if you haven't already done so!

6 Airline Drive ❖ Albany, New York 12205

ECA: 518-869-0961

NESCA: 518-869-9800

AGC of NYS: 518-456-1134

REGISTRATION FORM

STP UNIT #5: "Improving Productivity and Managing Project Costs"

Thursdays, March 9, 16, 23 and 30, April 6, 13 and 20, 2023
Building Industry Center, 6 Airline Drive, Albany, NY 12205

Check
one box \$145 per person - C.I.A.P. contributing Employers / Union Tradespeople
 \$210 per person - Members of ECA, AGC of NYS, or NESCA (non-CIAP contributing employers)
 \$260 per person - Non-members (non-CIAP contributing employers)

PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS

(REGISTRATION FORM SHOULD BE DUPLICATED FOR EACH INDIVIDUAL ATTENDEE)

Name _____

Home Address _____

(City)

(State)

(Zip Code)

Home Phone _____ Email _____

Employer Name _____

Address _____

(City)

(State)

(Zip Code)

Phone _____ Fax _____ Email _____

Membership Affiliation (please circle all that apply)

ECA

AGC of NYS

NESCA

NON-MEMBER

UNION

If you are a member of a Union, please indicate which one: _____

Enclose check payable to ECA and Mail to:

Eastern Contractors Association, Inc.
6 Airline Drive, Albany, New York 12205
Fax No. 518-869-2378

**PAYMENT MUST BE RECEIVED PRIOR TO
ATTENDING THE FIRST CLASS**

Registration also available online at www.ecainc.org

**NO REFUNDS FOR CANCELLATIONS MADE AFTER
12:00 NOON, March 2, 2023**