



AGC NYS Newsletter October 1, 2020

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UPCOMING EVENTS

October

- 15 [WEBINAR: Breaking Down the Basics of Construction Financials](#)
- 20 [Jeffrey J. Zogg Build NY and AIA NYS Excelsior Awards](#)
- 22 [STP Program - Planning and Scheduling \(Albany or Online\)](#)
- 27 [LEAN Education Program - Online](#)
- 28 [WEBINAR: NYS Paid Sick Leave Law and Other Pandemic Leave Laws](#)

Industry News

Online and Live Auction Raises Over \$60,000 for AGC NYS Scholarship Program

Due to COVID-19 and the cancellation of this year's Anthony S. Santaro Scholarship Golf Classic, the AGC NYS Scholarship Program needed to find a way to raise funds this year to support the program. To that end, an online auction and zoom live auction were developed. The online auction that ran from September 14-21 raised \$11,600 and the Live Auction which places the beautiful "Fruit and Wine Painting" in one lucky members office for one year raised \$50,000. The painting will be delivered to Joe Posillico of Posillico Civil in Farmingdale, NY. We would like to thank all the firms who contributed to the online auction and live auction.

Thank you to the firms donating to put the Painting in Joe K. Posillico's office: CCI Construction, Union Concrete and Construction, Barrett Paving, Bothar Construction, Cold Spring Construction, Economy Paving, Harrison & Burrowes Bridge Constructors, Tioga Construction, Slate Hill Construction, Vector Construction and Joe K. himself.

Thank you to the Firms Donating to the Online Auction: Advance Testing, Al Daniti with Iannelli Construction, Barrett Paving, Barton & Loguidice, CCI Companies, Couch White, Five Star Equipment, Haugland Construction, Hoosick Valley Contractors, Iannelli Construction, Lehigh Pro/Construction, Milton CAT, Syrstone, Tracey Road Equipment, Tilcon, Union Concrete & Construction and Vantage Equipment

Last Chance! 2020 Jeffrey J. Zogg Build NY Awards

Entries Due October 2, 2020

Applications for the 2020 Jeffrey J. Zogg Build NY Awards are now open. [Click here for an application.](#) **Deadline is Friday, October 2, 2020.**

Winners will be presented with their award at a reception in the spring of 2021, held jointly with the AIA NYS and their Excelsior Awards for Public Architecture. If you have questions, please reach out to [Brendan Manning](#).

2020 Excellence in Partnering Award Application Now Available

The 2020 Partnering Award Application is now available for submission. **The deadline is October 21, 2020.** Awards will be presented VIRTUALLY at the 34th Annual Construction Industry Conference this December.

Please take your time in preparing your application! The application **MUST** be submitted to the Owner of the project for their approval **PRIOR** to submission.

[Please click here for a copy of the application.](#)

If you have any questions or need additional information, please contact [Sarah Hill](#).

WEBINAR: Breaking Down the Basics of Construction Financials

Thursday, October 15, 10:00 a.m. - 11:30 a.m. | \$35 for AGC NYS, NESCA and ECA members
\$55 for non-members

This session will explore the importance of accurate financial reporting and the components of annual financial statements prepared in conformity with generally accepted accounting principles (GAAP). This course will also highlight the important metrics utilized by internal and external users of the financial information. In this interactive session, attendees will benefit from hearing real-life experiences and examples. After this session you will be able to answer the following questions:

*What does my banker and bonding agent look for when reviewing my financial statements?
How do I decipher the components of a construction job schedule?
How important are accurate cost estimates anyway?
What do the "best in class contractor" do to get ready for year end?*

Speakers: Richard Bingham, Partner, CPA, CIA, CCIFP, CIT, Bonadio
Marie Gavin, Manager, Bonadio

[Click here to register](#) with Go-to-Webinar. After registering you will be redirected back to the AGC NYS webpage for payment.

WEBINAR: NYS Paid Sick Leave Law and Other Pandemic Leave Laws

Important Webinar for All Employers

The New York State Paid Sick Leave Law requires all private sector employers to provide sick leave to their employees each calendar year: employers with 0-4 employees to provide up to 40 hours of unpaid sick leave each calendar year; employers with 5-99 employees to provide up to 40 hours of paid sick leave each calendar year; and employers with 100 or more employees to provide up to 56 hours of paid sick leave each calendar year. Accruals begin September 30 and employees are eligible to begin using sick time January 1, 2021.

Get the facts about the NYS Paid Sick Leave Law and how all private sector employers need to change their policies to accommodate its accrual, carryover, and use requirements. Additionally, the presenters will discuss how the new law interacts with state and federal pandemic related paid sick leave programs.

Speakers:

Glen P. Doherty, Partner, Hodgson Russ LLP
Charles H. Kaplan, Partner, Hodgson Russ LLP
Melissa J. Kathan, Associate, Hodgson Russ LLP

Cost: \$35 for AGC NYS members and \$55 for non-members

[Click here to register](#). Once registered online you will automatically be forwarded to the AGC NYS online payment page.

Online LEAN Construction Training Set for the Fall

Beginning October 27, the LEAN Construction Education Program will be held online via zoom with instructor Colin Milberg. Classes will run on multiple days from 9am-12pm from October 27 to November 19 with Exam review on November 24. The course requires you to use a PC or Mac (no tablets or phones) with a webcam and mouse. Last round of training wrapped up in August with 25 attendees completing the 7 Unit course. [Click here for a registration form](#).

The Towne Law Firm Joins Forces with Mastropietro Law Group, Expands its Construction Law Practice Area

The Towne Law Firm ("TLF"), an Albany-based Law Firm, announced a major expansion of its professional team and its geographic reach to accommodate increasing client needs in multiple jurisdictions throughout the Northeast. TLF welcomes several new attorneys to its team, increasing the total number of attorneys at the Firm to 24. The TLF Team now has attorneys barred in New York; Connecticut; New Jersey; Pennsylvania; Vermont; Massachusetts;

and Washington, D.C. Additionally, the Firm now has new office locations in Glens Falls, NY; Arlington, MA; and Sparta, New Jersey. For more information, [click here](#).

Registration Open for 2020 Construction HR and Training Professionals Virtual Conference

Pre-Conference Federal Construction HR Workshop Returns

Registration is now open for the [2020 Construction HR and Training Professionals Virtual Conference and pre-conference Federal Construction HR Workshop](#). The workshop is scheduled for September 23 and 24, with the full conference to follow on October 6, 7 and 8. The conference and workshop are regularly pre-approved for HRCI CEU credits as well as SHRM credits through self-submission after the conference. Updates on final HRCI CEUs will be shared soon. [CLICK HERE TO REGISTER](#)

For more information, contact Claiborne Guy at 703-837-5382 or claiborne.guy@agc.org or Jo-Anne Torres at 703-837-5360 or jo-anne.torres@agc.org.

AGC of America Education and Research Foundation Undergraduate and Graduate Scholarship is Now Open

Apply by November 1, 2020 - [Click here to apply](#).

Each year the AGC Education and Research Foundation offers undergraduate and graduate level scholarships to students enrolled in construction management or construction related engineering programs. Over \$10 million in scholarships have been awarded to more than 4,000 students attending colleges and universities across the country. Through endowments made by AGC members and supporters, as well as AGC Chapters, the Education and Research Foundation awards over 100 scholarships each year to students dedicated to pursuing a career in the construction industry. Please be sure to share this with those in the industry, interns, college faculty or anyone you may know who qualifies.

Government Affairs

STATE NEWS

NYS Comptroller Tom DiNapoli Meets with AGC NYS

New York State Comptroller Tom DiNapoli was the featured guest at an AGC NYS virtual 'town hall' meeting. More than 100 AGC NYS members participated to hear Comptroller DiNapoli's thoughts about the economic fallout of the COVID-19 pandemic, state and local finances, tax revenues, the state pension system, and projections for 2021. Comptroller DiNapoli praised AGC NYS for working with the New York State Congressional delegation in support of direct aid to state and local governments. A webcast of the Comptroller DiNapoli virtual 'town hall' is [available here for AGC NYS members](#) (password required).

Assembly Transportation Chairman Magnarelli to Hold Public Hearing About NYSDOT Capital

New York State Assembly Transportation Committee Chairman Bill Magnarelli is holding a public hearing to review and assess the impact of the 2020-21 State Budget and COVID-19 on the New York State Department of Transportation Capital Program. AGC NYS Vice President of Government Affairs Walter Pacholczak is scheduled to testify at the public hearing. The public hearing is scheduled on Friday, October 23, 2020 at 10:00 am. You can [watch live here](#).

Coalition Urges Governor to Include Scaffold Law Reform in FY22 Executive Budget

In a letter from a broad coalition contractors, businesses, and chambers of commerce urged Governor Andrew Cuomo to include scaffold law reform in the FY22 Executive Budget. The coalition letter stated there is an easy fix to a state law that would annually free up millions of dollars in state and municipal budgets, save hundreds of millions in infrastructure costs, and release an estimated two hundred million a year in education budgets across the state. Put New York's liability laws in line with every other state and every other country in the world. Fix Labor Law 240, also known as the Scaffold Law. Use the budget process to change the standard from the current, outdated absolute liability standard to a more equitable and modern comparative negligence standard. [A copy of the letter is available here](#).

FEDERAL NEWS

Help Get Out the Construction Vote

Every year, millions of eligible voters are unable to cast a ballot because of a missed registration deadline, outdated registration information, or other problems with their voter registration. AGC is asking construction professionals to register to vote or check their voter registration status so that they can participate in the upcoming election on November 3, 2020. If you're already registered to vote then visit the AGC Election Center to obtain early voting information, request an absentee ballot, and view the candidates that will be on your November ballot. [Nonpartisan resources](#) are also available for employers to download to help get out the construction vote in preparation for the upcoming election.

AGC NYS Urges FAA to Approve AirTrain LGA

AGC NYS [sent a letter](#) to the Federal Aviation Administration in support of the AirTrain LGA project. The letter stated that the study, development, and construction of AirTrain LGA will create thousands of direct and indirect jobs in the New York region for general contractors, Minority and Woman-owned businesses, and Service-Disabled Veteran-owned businesses. Members of AGC NYS are companies experienced in the construction of all types of transportation infrastructure in New York, the United States, and across the globe including railroads, airports, roads, bridges, transportation hubs, and utilities. [A copy of the letter is available here](#). FAA's public comment website [can be found here](#). The public comment period closes on **Monday, October 5 at 5 pm**.

NEW YORK CITY NEWS

Industry City Pulls Rezoning Application

In a statement, Industry City CEO Andrew Kimball said, "Despite strong support from a growing number of City Council members, the City Planning Commission, a broad coalition of Sunset Park residents and small businesses, and members of the clergy, as well as civic, business and labor leaders and many others who care about New York and its future, it is clear that the current political environment and a lack of leadership precludes a path forward for our rezoning proposal. Over and over, we have heard from key decision-makers that while the substance of the project is strong, the politics of the moment do not allow them to support any private development project." The Industry City project would have redeveloped vacant space and built three new buildings for film studios, classrooms, retail, and other businesses.

Building News

Recent Spec Review Reveals Need to Remind Members of the Service

I received a request to review the bidding and contract documents recently that has caused me to remind our Members of the service available to them. When I dug into the documents, I was shocked that the bid date was only 3 days hence and the problems found in the documents were significant. They included: illegal experience pre-requisites, subcontracting limitations, a double-dip of retainage to be held, responsibility for design errors foisted on the contractor, equivalent and sublisting requirements to name a few. I couldn't understand why I hadn't been requested to review the documents sooner when there would have been a better chance of affecting some change. It seems that some members expect others to request the review or those in a members' firm that might make the request don't dig into the front end of the documents until the bid date gets closer.

To borrow the oft used saying – if you see something, say something. Rest assured, I will not let anyone know who called it in. Relative to documents for private work, my comments only go the person requesting the review.

If you would like me to participate in a lunch n learn to educate those who look at the front end documents early to ensure they know the kind of things I look for, I'd be more than happy to do that. Short of that, take a look at recent (or not so recent) reviews [on the AGC NYS website](#).

ABI July 2020: Business Conditions Remain Soft at Architecture Firms, as Clients are Reluctant to Move Ahead With New Projects

The majority of architecture firms continued to report a decline in their firm's billings in July, as the pace of that

decline remained at about the same level as in June, with an ABI score of 40.0 (a score below 50 indicates a decline in firm billings). Inquiries into new projects continued to show just a modest decline, but more seriously, the value of new signed design contracts slipped from its June level. Unfortunately, with the continued resurgence in COVID-19 cases in many areas of the country, clients may be interested in starting new projects, but remain reluctant to sign on the dotted line. [Click Here to read more.](#)

Construction Employment Declined In 39 States Between August 2019 And 2020 While 31 States & DC Added Jobs Between July And August

Thirty-nine states lost construction jobs between August 2019 and August 2020 while 31 states and the District of Columbia added construction jobs between July and August according to a new analysis of Labor Department data released today by the Associated General Contractors of America. The new annual figures detail how the coronavirus pandemic has undermined demand for construction projects after a strong start to the year.

"The ongoing pandemic is prompting ever more private owners, developers, and public agencies to delay and cancel projects," said Ken Simonson, the association's chief economist, citing the association's mid-June survey and a more recent survey it produced in August. "The share of contractors that reported postponed or canceled projects nearly doubled while the share who reported winning new or expanded work dropped nearly in half."

California lost the most construction jobs (-52,000, -5.8 percent) between August 2019 and August 2020, followed by New York (-46,000, -11.3 percent); Texas (-39,300 jobs, -5.0 percent); Massachusetts (-20,200 jobs, -12.4 percent) and Illinois (-17,200 jobs, -7.5 percent). Vermont lost the highest percent of construction jobs for the year (-29.6 percent, -4,500 jobs), followed by Massachusetts; Iowa (-11.8 percent, -9,300 jobs); Louisiana (-11.4 percent, -15,700 jobs) and New York. To read more, [click here.](#)

Jim Hogel of Murnane Building Construction Retires

After nearly 36 years of service; beginning as a Project Manager and rising to Vice President of Murnane's Whitesboro office, Jim Hogel announced his retirement this fall. Along with his time at Murnane, Jim's service to the Construction Industry has included terms on the Executive Committee and Board of Directors of both the Mohawk Valley Builder's Exchange and Eastern Contractors Association, as well as serving as an Employer Trustee for Union Benefit Funds. He has been an active member of the Associated General Contractors of New York State, and served with distinction on The Construction Management Advisory Council, at his alma mater, SUNY Delhi. Congratulations, Jim!

AGC NYS Staff and Leadership Hard at Work Preparing for This Years' Industry Conference

A Strong Offering of Programs For Building Contractors Planned

This years' AGC NYS Construction Industry Conference will be held December 8-10 this year and it will be virtual. We are in the process of planning a great Construction Industry Conference for this year. While it will be virtual (and partly because it will be virtual) the plans include some spectacular programs that include:

- Presentations from the 10 NYS Regional Economic Chairs discussing the market in their region
- Broader Economic Presentations from FMI and AGC of America Chief Economist Ken Simonson
- State of the Insurance and Surety Market Presentations
- How to Manage Design Delegation and Avoid the Pitfalls of Design Assist
- What are the Causes/Signs of a Contractor in Trouble
- How to Be Prepared for and Manage Subcontractor Default

And this is just a sampling. There will be much more. Stay tuned for details and registration information for this important Conference.

Highway News

Recent Engineering Issuances Posted by NYSDOT

EB 20-052 Local Projects Manual (LPM), Chapter 1, Introduction and Overview

Effective Date: September 28, 2020

To announce the availability of the revised LPM Chapter 1, Introduction and Overview.

EB 20-051 Traffic Monitoring Standards for Turning Movement Counts

Effective Date: September 25, 2020

The primary purpose of these standards is to ensure data from Non-Motorized traffic monitoring activities undertaken pursuant to, or as part of, contractual agreements involving funds administered and/or provided by New York State is in conformance with New York State standards established for Non-Motorized traffic count data collection. The standards will require data received by the NYSDOT Highway Data Services Bureau is in uniform data formats. This ensures that the data is available for use at all levels within and outside the Department.

EB 20-050 Bridge and Large Culvert Inventory Manual (July 2020)

Effective Date: September 25, 2020

Since the last issuance of the Bridge Inventory Manual in 2006, New York State has implemented a new bridge inventory system called the Enterprise Asset Management System. The inventory, inspection, and safety assurance data is located in the Structure Manager Module of the software. This new edition of the Bridge Inventory Manual serves as a reference for NYSDOT items within the new system and provides information on where NYSDOT inventory data can be found in legacy database extracts. It also serves as a reference for how NYSDOT items translate to FHWA required data submissions for all highway bridges. Major changes follow: -Removed all references to the old inventory systems (BDMS, Winbolts and BIPPI). -Reorganization of the forms and added additional tracking information for the system, FHWA items and NYSDOT items. -Updated all definitions to be current practice. -Removed all references to metric documentation for NYSDOT inventory items. Added inventory codes to items that were missing codes.

EB 20-049 Fuel, Asphalt & Steel Price Adjustments (October 2020)

Effective Date: October 1, 2020

Provides information to be used in computation of progress and final payments for the fuel, asphalt, and steel price adjustment pay items.

EB 20-046 Index Prices for Use with Quality Adjustment Items

Effective Date: January 1, 2021

Issues the Index Prices used for calculating payment of Quality Units for hot mix asphalt (HMA) Quality Adjustment Items.

EI 20-018 Post-Seismic Bridge Inspection for State-Owned Bridges

Effective Date: September 16, 2020

The purpose of this EI is to create a system for inspecting bridges after a seismic event that can be triggered by the notification from an earthquake monitoring service. A plan will be in place and people will be aware of their responsibilities. The rapid response will assure the safest possible infrastructure for the public.

NYSDOT Launches NEW Certified Business Enterprise Tool

The Certified Business Enterprise Viewer provides an online, searchable tool to locate and view information about Disadvantaged Business Enterprises (DBEs), Minority owned Business Enterprises (MBEs), and Women owned Business Enterprises (WBEs) certified to do business in New York State. It is a map centric way to interact with the same data from the NYS M/ WBE Directory of Certified Firms and the UCP DBE Directory. Users can easily filter by data attributes such as commodity code, key word, and more. Users can also drop a pin, or draw a line or area of interest on a map to help identify certified business enterprises within a given distance to a project being let, and then extract the data to a CSV format to facilitate outreach. [Find more info here.](#)



[Click here to launch the Certified Business Enterprise Viewer](#)
[Click here to access the Certified Business Enterprise Viewer Help Guide](#)
[Click here to watch an overview of the Certified Business Enterprise Viewer](#)

Disclaimer: The information in the Certified Business Enterprise Viewer is compiled from the NYS M/WBE Directory of Certified Firms and the UCP DBE Directory. Currently, the data in the viewer is updated from the source, systems of record on a weekly basis. For questions or to provide feedback regarding the Certified Business Enterprise Viewer, please contact civilrights@dot.ny.gov.

UPDATES: HMA Density Testing NEW FALL CLASS ADDED

The AGC NYS-sponsored HMA Density Testing Inspector Certification Program provides qualification of personnel performing density testing on Hot Mix Asphalt in New York State. Certification is required for testing on all NYSDOT and Thruway paving projects and is valid for five years. Technicians must attend a two-day program and successfully pass the written examination. Certificates expire after 5 years; a re-certification exam must then be taken and passed. The course and exams are administered by Alfred State College.

- October 1-2, Online Only

NOTE: Exam held on second day of course

For registration and payment info contact:

The Center for Community Education and Training
 Alfred State College
 10 Upper College Drive
 Alfred, NY 14802
 Fax – 607-587-3295
 Email – ccet@alfredstate.edu

You can find more information and the [registration form here](#)

Safety News

OSHA Increases Penalties Per It's Annual Directive

As a reminder, effective Jan. 15, 2020, the U.S. Department of Labor (DOL) has increased the maximum allowable penalty amounts for OSHA violations in federally-mandated states.

The new numbers are based on the Federal Civil Penalties Inflation Adjustment Act Improvements Act of 2015, which former President Barack Obama signed in November 2015 in an effort to drive the effectiveness of civil monetary penalties and "maintain their deterrent effect," according to a memorandum posted through Loren Sweatt, the DOL's principal deputy assistant secretary for occupational safety and health.

Increases are required by January 15 of each year going forward.

Maximum Civil Penalty Amounts	2018	2019	2020
Willful or Repeat	\$126,749	\$132,598	\$134,937
Serious or Other-than-Serious	\$12,675	\$13,260	\$13,494
Per Day Failure to Abate (limited to 30 days maximum)	\$12,675	\$13,260	\$13,494

OSHA Top 10 violations for 2019

1. Fall Protection – General Requirements



2. Hazard Communication
3. Scaffolding
4. Lockout/Tagout
5. Respiratory Protection
6. Ladders
7. Powered Industrial Trucks
8. Fall Protection – Training Requirements
9. Machine Guarding
10. Eye and Face Protection

Remember to call AGC NYS if you have had an OSHA inspection. We can help guide you through the steps of mitigation, right through contesting citations.

AGC NYS Members Participate in OSHA's National Safety Stand Down

OSHA's National Safety Stand-Down scheduled for the week of September 14th, 2020 had numerous AGC NYS members participate in the event. The annual event was held in the hopes that employers will talk directly to employees about safety. Any workplace can hold a stand-down. Typically, the stand down focuses on "Fall Hazards" and reinforcing the importance of "Fall Prevention". Employers can hold a safety stand-down covering any hazards that they deem warrant attention.

OSHA places great emphasis on fall hazards because 320 of the 1,008 construction fatalities recorded in 2018 were caused by falls from elevations. Falls continue to be a leading cause of death for construction employees year after year. The National Safety Stand-Down raises fall hazard awareness across the country as part of an effort to stop fall fatalities and injuries.

Many AGC NYS members conduct stand-downs throughout the year covering a wide range of topics. Contractors should consider utilizing stand-downs when appropriate because there are many benefits associated with holding such an event. Stand downs often occur when a situation is observed that could have resulted in serious injury or death or when there is an ongoing issue regarding safety compliance. A safety stand-down allows employers the opportunity to speak directly to their employees. Employers want their employees to be safe and having stand-downs can help achieve that goal.

Employers can conduct a Safety Stand-Down by taking a break to have a Toolbox Talk and are encouraged to plan a stand-down that works best for their workplace anytime. The following OSHA links can be referenced if your company is looking for some guidance regarding holding a safety stand-down: [Suggestions to Prepare for a Successful "Stand-Down"](#) and [Highlights from the Past Stand-Downs](#).

2020 AGC NYS Chapter Safety Award Application Now Open

The AGC NYS Safety Excellence Award recognizes and honors AGC NYS Members for having and implementing outstanding safety programs. Awards will be given to AGC NYS Members with excellent safety programs that meet the stringent minimum criteria, criteria which exceed industry standards, and also demonstrate excellent safety practices in the field.

Award recipients will be honored during the VIRTUAL 2020 AGC NYS Construction Industry Conference. They will also be recognized for their efforts in the winter edition of the AGC NYS Cornerstone magazine.

If your company is interested in applying for the AGC of America Safety Excellence Award, **YOU MUST APPLY FOR THE AGC NYS AWARD**. Winning applications of the AGC NYS Safety Excellence Award will be reviewed for qualifications for the AGCA Safety Excellence Award, but are not automatically enrolled. The AGCA award is based on your company's severity rate according to the National Average chart that is included with this packet. You must include those numbers on this application as well. The AGCA Safety Excellence Award program information will be mailed later this year.

Questions? Please contact Dennis Kiefer or Jim Redmond at (518) 456-1134 or via email to dkiefer@agcnys.org

or jimr@agcnys.org. The 2020 application is [available here](#).

NYSIF Policyholders May Be Eligible for up to \$500 in Credit for PPE Purchases

New York State's largest workers' compensation carrier – the New York State Insurance Fund (NYSIF) – introduced a new COVID-19 Personal Protective Equipment (PPE) Premium Credit Program that will make it more affordable for its policyholders to get back to business. Under the new initiative, current workers' comp policyholders can earn a 5% credit of their annual premium on the purchase of PPE, with a maximum reimbursement of \$500.

The program is designed to help offset the cost of vital PPE and safety-related items needed to help protect workers from the COVID-19 virus. Eligible equipment includes masks, goggles, gloves, gowns, hand sanitizer and other COVID-19 safety related items.

NYSIF is requiring that policyholders apply for the PPE Credit online through their website. Do you have an online login with NYSIF? If so, you can easily apply for the credit by logging into your NYSIF account and [going here](#). If you do not have an online login yet, you will need to [create one here](#). In order to create your online login, you will need information that can be found on your most recent policy information pages.

Once your account is created, you will be able to go to [the PPE Credit page](#) and submit your receipts through the system. NYSIF will review the documents and apply a credit based on the findings. The credit is up to 5% of the manual premium, with a maximum credit of \$500. For more information, [click here](#).

The AGC of NYS Safety Group #550, involves nearly 50 AGC NYS Member firms who are enrolled in the program. Loss control is provided by AGC NYS Safety & Construction Services, and the group is managed by Ross Gnesin and [G.C.G. Risk Management, Inc/NFP](#). As the insurance market continues to tighten, the AGC NYS Workers' Comp Safety Group #550 can be an attractive alternative to your current coverage.

The AGC Safety Group #550 in the State Insurance Fund seeks those safety-minded members who adopt our team approach to loss & control, and aggressive claims management. All claims are filed through the offices of GCG Risk Management, Inc., which utilizes a self-pay medical program for small claims, improving both the experience rating of the member, and dividend performance for the entire group. As specialists in the Workers' Compensation field for decades, GCG/NFP brings an approach which goes well beyond the traditional insurance broker. In fact, our member's insurance agents use us as a resource to protect their investment in their client's performance. With the combination of a 25% discount, most recent dividend of 35% (with an average dividend of nearly 30% over our history), members of AGC Safety Group #550 are saving over 50% on their premiums ANNUALLY.

To learn more please contact our office or [visit G.C.G.'s website](#).